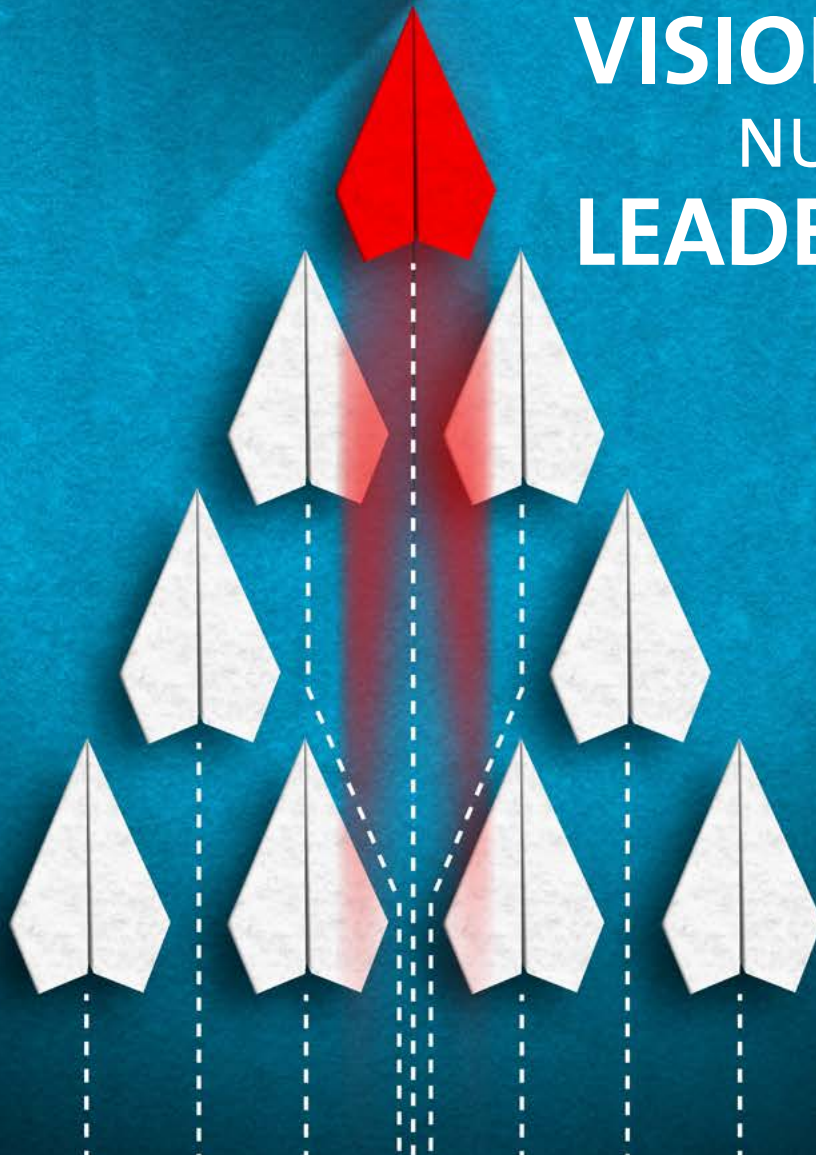




CRAFTING
VISIONARIES
NURTURING
LEADERS



ONE-YEAR FULL-TIME MANAGEMENT PROGRAMME FOR EXECUTIVES
PLACEMENT BROCHURE OF PGDEX-VLFM CLASS OF 2023-2024

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ABOUT IIM MUMBAI

Indian Institute of Management Mumbai was established by the Government of India in 1963 with the assistance of the United Nations Development Programme (UNDP) and the International Labor Organization (ILO). IIM Mumbai has been ranked 7th in the National Institutional Ranking Framework (NIRF) rankings for 2023 among Management Institutes across India. IIM Mumbai is committed to creating skilled professionals in diverse functional areas like Operations Management, Analytics, Finance, Marketing, Project Management, HR, Information Technology, and Sustainability Management.

IIM Mumbai, under the dynamic leadership of Prof. Manoj K. Tiwari, Director IIM Mumbai, is the nodal hub for capacity building in Logistics and Supply chain Management to promote the PM Gati Shakti Master plan.

IIM Mumbai has established The Centre of Excellence in Logistics and Supply Chain Management. The centre aims to conduct cutting-edge research, knowledge creation, and capacity-building programmes to develop India's logistics sector through applied research and industry outreach to tackle real-time business scenarios.

RANKINGS



Among Management Schools in India by the National Institutional Ranking Framework (NIRF) in 2023



Globally in UN Sustainable Goal No. 4 Quality Education by THE Impact Ranking 2022



In India by the THE Impact Rankings 2022



ABOUT IIT DELHI

Indian Institute of Technology Delhi is one of the 23 IITs created to be Centres of Excellence for training, research and development in science, engineering, and technology in India.

Indian Institute of Technology, Delhi was established in 1961 by an act of the Indian parliament and designated an "Institute of National Importance". With a long trail of accomplishments behind it, it added another feather to its cap in 2018 when it was awarded the newly created designation "Institution of Eminence" (IoE) by the Government of India.

It is the mission of IIT Delhi to generate new knowledge by engaging in cutting-edge research and to promote academic growth by offering state-of-the-art undergraduate, postgraduate, and doctoral programme. IIT Delhi strives to serve as a valuable resource for industry and society. Its values are focused on excellence in scientific and technical education and research, while maintaining academic integrity and accountability, respect for diversity, and an unfettered spirit of exploration, rationality, and enterprise.

RANKINGS



India Rankings 2023: Overall by the National Institutional Ranking Framework (NIRF)



India Rankings 2023: Engineering by the National Institutional Ranking Framework (NIRF)



QS World University Ranking in Engineering & Technology 2023

ABOUT PGDEX VLFM PROGRAMME

*Post Graduate Diploma for Executives
Visionary Leaders for Manufacturing*



PGDEX-VLFM is a one-year full-time residential executive diploma programme jointly conducted by IIM Mumbai and IIT Delhi to groom the emerging leaders for mid and senior-level Managerial positions. The products of this programme shall be the change drivers, who would provide the strategic impetus over a wide range of verticals such as Operations & Supply Chain Management, Strategic Planning, Business Excellence, Digital transformation, and World-Class Manufacturing.

PGDEX – VLFM is a unique programme with a rigorous curriculum to build a pool of techno-managerial leaders

who can transform India's manufacturing sector. The programme thrives on peer-learning pedagogy focusing on management, manufacturing technology and leadership. This programme is designed to enable our participants to be adequately equipped and empowered with knowledge and skillsets to have a competitive advantage in the volatile, uncertain, complex, and ambiguous business environment. In addition, the programme creates a government-industry-academia significantly contributing to the Make in India initiative and making India truly Atmanirbhar.



The VLFM (Visionary Leaders For Manufacturing) programme is designed with a philosophy of proactive approach to develop leadership and managerial skills, becoming change agents and globally competitive by leading breakthroughs. It acts as a catalyst to create cutting-edge manufacturing culture with a focus on inclusive growth.

India, its economy, and the world are facing challenges

on a scale we haven't seen in nearly a century. Amidst the pandemic, the world is moving towards a new era of manufacturing renaissance. The nation is eyeing to become a global leader by increasing the manufacturing sector's contribution to national GDP at a growth rate of 25% by 2025, where the new generation of leaders with a vision to envisage the industry needs and zeal to propel the market will play a pivotal role.



PROGRAMME VISION

To create a distinct set of visionary leaders with the ability to contextualize and contribute to the nation's manufacturing renaissance.



PROGRAMME OBJECTIVES

- Develop business insight, creativity, and innovation and achieve manufacturing excellence.
- Inculcate managerial outlook and new age business perspectives that prepare participants for tomorrow to positively impact the changing market scenarios.
- Instil capabilities to assess manufacturing challenges and drive initiatives in a dynamic business environment.
- Nurture responsive and ethical leaders who are sensitive to the society and environment.



SCOPE OF THE PROGRAMME

The Programme strengthens the curriculum with theories, tools, and models of Breakthrough Management and the Five-Step Discovery process with workshop-oriented learning and Industrial visits in India & Abroad. It brings about the change in the thought process from small m to big M & provides a vision to look at the invisible through the Third Eye.



SALIENT FEATURES

- 1300+ contact hours with a strong focus on manufacturing technology, operations, supply chain, strategy, and leadership.
- 6 weeks Industry Internship/Industry live project and 2 weeks of international visits and Industry Treks.
- Combination of faculty from IIM Mumbai, IIT Delhi, Confederation of Indian Industry's Gurukul, International academia and Industry leaders.
- Unique emphasis on next-generation technologies, strategies and develop systemic approaches to manufacturing leadership.
- Closely coupled with industry from day zero for growth towards senior management roles, manufacturing leadership and entrepreneurship.



SPONSORED SEATS

- Seats are available for sponsored candidates from reputed organizations across the globe.
- Sponsored candidates should meet the eligibility criteria as mentioned above followed by the admission process.
- Sponsored candidates should fill out the Sponsorship Form available on the admission portal and attach the letter of sponsorship from their organization.



ELIGIBILITY CRITERIA

- Candidates must hold a recognized first-class full-time bachelor's degree in technological (B.E. or B.Tech.) discipline.
- Candidates must have at least 4 years (and less than 10 years) full-time industrial experience across domains such as manufacturing, operations, consulting, as on the last date of submission of application as prescribed in the advertisement.



SELECTION PROCEDURE

- The eligible candidates should apply online and register themselves on the Admission Portal.
- The selection procedure is a rigorous three-stage process that includes Online application (Leadership Profiling), Aptitude Test and Personal Interview.
- Date of selection process will be declared on the admission portal.
- Applicants will have to submit a SOP (Statement of Purpose) and two LORs (Letters of recommendations) along with detailed application form.
- Shortlisted applicants will be called for an aptitude test and personal interview conducted by the panel of IIM Mumbai and IIT Delhi faculty members.
- Candidates are evaluated on several parameters (e.g., industrial background, Domain expertise, progression in career, leadership potential, professional aspirations, academic preparedness, accomplishment, and interpersonal skills) to assess their fitment for the programme.
- Final selected candidates will be informed via admission portal.

DIRECTOR'S MESSAGE

IIM MUMBAI



Indian Institute of Management Mumbai, has consistently provided top-notch education and training in Industrial Engineering. Over the years, it has adapted well to the changing needs of the modern industry by actively engaging with both academia and industry. IIM Mumbai's legacy is about embracing diverse perspectives and nurturing the skills needed for success, setting the benchmark for quality education. We introduced an innovative programme that combines technology and management to nurture future professionals who will become leaders in the manufacturing industry. In a strategic collaboration, IIM Mumbai and IIT Delhi have jointly introduced the one-year full-time residential programme, the Post-Graduate Diploma for Executives in Visionary Leadership for Manufacturing (PGDEX-VLFM), tailored for mid and senior-level managers. This programme is launched under the Government of India's VLFM initiative driven by the recommendations of the National Manufacturing Competitiveness Council (NMCC) Ministry of Human Resource Development (MHRD) and Confederation of Indian Industries (CII) to contribute to the manufacturing renaissance of the nation. This programme equips individuals with the latest tools and techniques for enhancing industrial productivity. It empowers them to excel in roles that blend technology and management, making them valuable assets to their organizations and contributing to sustainable business practices. IIM Mumbai, now celebrating its 60th year, is more than just an educational institution; it's a lifelong enriching experience. The Class of 2023-24, with an average experience of 6.4 years, reflects our commitment to academic excellence and diversity. These emerging leaders have worked in various industries in roles that require both practical experience and a strong skill set. I am confident that their enhanced expertise will enable them to thrive in the dynamic business world. I extend my best wishes to the current batch and invite you to explore this brochure. Join us in shaping the transformation of their careers and contributing to our nation's growth.

Prof. Manoj Kumar Tiwari
Director, IIM Mumbai

“
IIM Mumbai's legacy is about embracing diverse perspectives and nurturing the skills needed for success, setting the benchmark for quality education.
”

CHAIRMAN'S MESSAGE

IIM MUMBAI



As you stand on the brink of the next phase in your journey, I welcome you to step into a bright future with Indian Institute of Management (IIM), Mumbai.

An institution renowned for its excellence, we have pioneered world-class education for 60 years (IIM Mumbai) and are proud to celebrate our Diamond Jubilee of furthering growth, innovation, and nation building.

IIM Mumbai strives to nurture hopes, dreams, and talents of the best and brightest young minds from across the country, and over the years, our alumni have continued to broaden business and entrepreneurial horizons, propelling leading organizations globally, to great success.

This ethos is exemplified with the PGDEX – VLFM (Post Graduate Diploma for Executives – Visionary Leaders for Manufacturing), a course designed especially for young professionals with industry experience to sharpen their business acumen, and become strong, inclusive leaders of tomorrow. Curated along with IIT Delhi, it amalgamates theory and practice, aiming to unify sectoral expertise with business acumen, to groom the change drivers of the future.

This is a special year for IIM Mumbai and as we reaffirm our commitment to nurture brilliance, I extend my warmest wishes to all our PGDEX – VLFM students and aspirants.

Together, let's shape a brighter, more inclusive future.

Mr. Shashikiran Shetty

Founder and Chairman Allcargo Group

“

We have pioneered world-class education for 60 years (IIM Mumbai) and are proud to celebrate our Diamond Jubilee of furthering growth, innovation, and nation building.

”

DIRECTOR'S MESSAGE

IIT DELHI



I take immense pleasure in introducing the distinguished participants of our one-year full-time executive programme, PGDEX-VLFM, for the academic year 2023-2024. The Visionary Leadership for Manufacturing programme stands as a unique initiative, seamlessly integrating cutting-edge technology and advanced research in smart manufacturing, robotics, AI/ML, as well as the latest tools and techniques in management and industrial engineering. Our programme's participants represent a handpicked cohort of mid-career professionals with invaluable industry experience. We firmly believe that the combined expertise of IIT Delhi and IIM Mumbai equips our PGDEX-VLFM graduates to be future-ready and poised to make a significant impact in the industrial landscape. It is our conviction that this exceptional group will lead the charge in enhancing global competitiveness within our industry, thus aligning with our Prime Minister's vision of Atmanirbhar Bharat. We earnestly hope that our esteemed recruiters will offer challenging and rewarding opportunities to our PGDEX-VLFM graduates.

Prof. Rangan Banerjee
Director, IIT Delhi

“
It is our conviction that this exceptional group will lead the charge in enhancing global competitiveness within our industry, thus aligning with our Prime Minister's vision of Atmanirbhar Bharat.
”

CORE MANAGEMENT TEAM



Prof. Manoj Kumar Tiwari
Director, IIM Mumbai



Prof. Rangan Banerjee
Director, IIT Delhi



Prof. K. S. Ranjani
VLFM Programme Coordinator,
IIM Mumbai



Prof. Milind Akarte
Chairperson VLFM Committee,
IIM Mumbai



Prof. Priyanka Verma
Associate Professor, IIM Mumbai



Prof. Ravindra Gokhale
VLFM Programme Co-coordinator,
IIM Mumbai



Prof. Sudarsan Ghosh
VLFM Programme Coordinator,
IIT Delhi



Prof. M. R. Ravi
HOD Dept. of Mechanical
Engineering, IIT Delhi



Prof. S. G. Deshmukh
Professor, IIT Delhi

STUDENT COMMITTEES



CLASS REPRESENTATIVE

The Class Representative or commonly known as the “CR” is the scholarly diplomat, bridging students and professors. With intelligence and effective communication, a CR advocates for the class’s interests, schedules lectures, facilitates problem-solving, and ensuring a conducive academic environment. The CR is the intellectual leader, promoting unity and fairness while enhancing the educational experience.



BATCH REPRESENTATIVE

The BR is the “Student Ambassador” within the educational realm. BR is like the glue that holds the class together, deals with student affairs, the spark that ignites positive change and takes a stand for the right cause. With the charisma of a motivational speaker and the heart of a compassionate friend, the go-to problem-solver, BR is the ultimate bridge builder in the cohort.

PLACEMENT COMMITTEE

The Placement Committee is the dynamic bridge between students and their professional futures. Armed with industry insights and adept organizational skills, they orchestrate career opportunities and ensure a seamless transition from education to the workforce. Their role involves curating job prospects, equipping students with vital skills, and nurturing relationships with the HR professionals. They are the architects of successful career launches, playing a pivotal role in shaping students’ professional journeys.



ALUMNI COMMITTEE

The Alumni Committee is the alumni engagement architect, fostering lasting connections. With exceptional networking and innovative outreach, they unite past graduates and their alma mater. They cultivate a thriving alumni community, bringing in industry stalwarts for “Drona Leadership Talks”, mentor-mentee sessions and contributing to institutional growth, keeping the legacy of the institution alive and thriving.



BRANDING COMMITTEE

The Branding Committee is the institution's narrative architect. With a strategic blend of communication expertise and creative finesse, promote the batch's achievements & ensuring every event resonates with the public and social media. They connect the academic prowess with the world, cultivating a strong public perception by upholding the PGDEX VLFM course as well as IIM Mumbai's brand value.

INTERNATIONAL TREK COMMITTEE

The International Trek Committee is the global exploration orchestrator, curating transformative journeys to industrial hubs worldwide. The committee works closely with the travel agent, visa process & designs the itinerary to the finest details to provide students with hands-on exposure to world class manufacturing. Their mission is to bridge the gap between academia and real-world business and giving a vision to the future industry leaders.



CONCLAVE COMMITTEE

The Conclave Committee is the catalyst for intellectual exchange, curating events that foster insightful discussions and networking opportunities. With strategic expertise and updated with the latest technology trends they provide a platform for thought leaders, industry professionals, and students to share ideas, drive innovation, and shape the future of business.

SPORTS & CULTURAL COMMITTEE

The Sports & Cultural Committee is the dynamic heartbeat of the PGDEX VLFM batch's extracurricular activities. With boundless enthusiasm and organizational prowess, they nurture talent and create a vibrant campus culture. Their mission is to promote sportsmanship, artistic expression, and community cohesion through events, competitions, and cultural showcases, they inspire unity, foster creativity, and ensure a well-rounded student experience that extends beyond the classroom.



INDUSTRY SPEAKS

Joesph Eapen

Associate Vice President - Middle East and Africa, Asian Paints



I had a talk with PGDEx-VLFM Batch of 2024 on 25th Sept 2023 under the "Drona - The Leadership Talk" initiative at the Campus.

I covered various aspects of Integrated Supply Chain Planning especially based on my experience with Asian Paints.

The participation and enthusiasm from the student group was fantastic. Based on their own industry experiences and the courses they are taking; the question and answers session was extremely enriching to all including myself. We were able to cover a wide array of topics including business impact areas. I believe the students would pursue some more answers well beyond the session.

I appreciate the opportunity given to me by the institute for this energizing interaction.

Anurag Jain

Managing Director, Strategy & Consulting - Industry X, Accenture



I am glad that I had an opportunity to interact with PGDEx-VLFM Batch in October 2023. My discussions revolved around Transformation, Supply Chain, IOT, Sustainability, Manufacturing, and Operations. I could sense from the interaction the value of experience and the curriculum that the able teaching staff of IIM M are imparting, I am thoroughly impressed by the quality and depth of the dialogue. Everyone out there was curious, interactive and supportive of the dialogue - that is a great indicator that the students, with their previous experiences, are well equipped to charter the professional territories with great Value Delivery. I wish them all success.

Devarajan Iyengar

Head of Rapid Deployment – APAC, Bayer



I strongly believe Industry/Academia engagement through such platforms enables exchanging best practices. For the students it enables them to operationalize their theoretical knowledge with real life challenges/opportunities industry dynamics. For Industry professionals, it gives us opportunity to give back our learning, experience and be inspired connecting with future professionals. Compliments to team IIM for organizing and professionally executing the event. The time I invested for this engagement was one of the best time investments of 2023!!

Shilpa Arora

Director Business Unit Head- Fertility, Merck Group



I enjoyed the interactions which helped me understand the pulse of this generation, a bunch of hard working determined students ready to take up top leadership positions in various organisations and making IIM proud.

I am humbled that they found value in the real time experiences I shared, and I hope that my learnings become their guidance while they navigate their own leadership journey.

Special thanks to Ranjani ma'am for her time and perspectives she shared and happy to know the ambition that IIM Mumbai holds of leading the ranks among the existing institutes.

I am sure with such experienced faculty and determined students IIM M will soon become the top-ranking institute.

My best wishes to the group.

I want to thank team IIM Mumbai for the Drona Leadership talk opportunity.

ALUMNI SPEAKS



Akshat Verma (VLFM Batch 03)

Assistant Director, Society of Indian Automobile Manufacturers

Joining PGDEX-VLFM was a pivotal moment in my career. It opened doors to diverse domains like Operations and Consulting, ultimately leading me to a fulfilling role in policy advocacy. This journey has enabled me to make a meaningful impact on the growth and development of the Indian Automobile Industry, transforming my professional trajectory in remarkable ways.



Irisha Nidhi (VLFM Batch 04)

Consultant- Global Procurement, Bayer

I'm very thankful to IIM Mumbai VLFM for providing me knowledge and exposure in supply chain, manufacturing, general management and various aspects of leadership. The curriculum is well-designed with great delivery by world-class faculty and industry professionals. The programme also offered me an invaluable opportunity to network with fellow participants. The overall experience was truly engaging and full of learning. Cheers.



Gaurav Dubey (VLFM Batch 04)

Deputy General Manager- Supply Chain Design- Kuehne Nagel

Straight out of India's two prestigious Institutions, the programme is crafted to serve India's needs. The perfect blend of technology and management, & learnings from India's best Faculties helps students hone their all-around capabilities.

With my background and passion for Supply Chain, it was an easy decision for me to go with the "Mecca of Supply Chain". Having a diverse cohort made me realize that even the sky is not the limit. The biggest takeaway for me was learning of "How a CEO would perceive any problem, bridging all the silos of multiple departments in an organization" and that makes a whole lot of difference for someone who has chosen to learn to be a "Visionary Leader".

If I had to put one word for the programme, I would say it's a "Leap Beyond"



Manish Kumar (VLFM Batch 05)

Supply Chain Strategist, Shell

The PGDEX VLFM journey at IIM Mumbai and IIT Delhi didn't just enhance my skills; it transformed me into a leader who seamlessly combines industry know-how with cutting-edge technologies. After spending six years in the industry, opting for PGDEX VLFM surpassed my expectations. The programme, with its collaborative industry environment and the diverse VLFM5 batch, not only opened the exciting career paths but also nurtured my personal growth. The experience at these prestigious institutes weren't just about academics—it was a journey marked by the wisdom of the faculty and ample opportunities for upskilling. With confidence, I believe that the value and experiences gained here will resonate profoundly throughout my entire career.



Mahua Mukherjee (VLFM Batch 05)

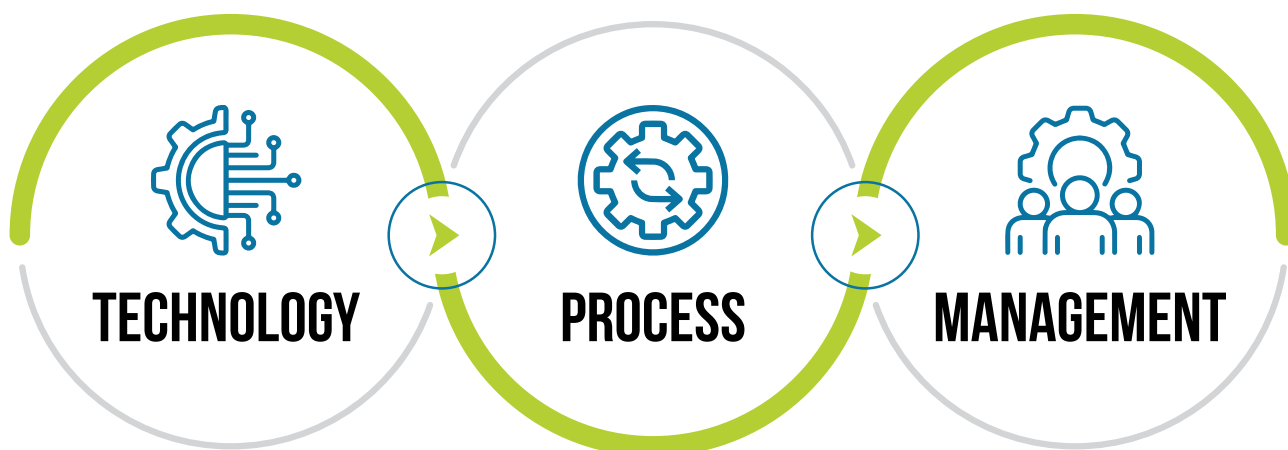
Demand Planning Analyst, Nike

Before joining the VLFM programme, I had amassed seven years of work experience in various domains of the supply chain. My goal was to learn top-notch techno-managerial and leadership skills from world-class teachers and a diverse cohort. Today, having completed my coursework and joined one of the highest-rated supply chain industries, I can confidently say that the programme equipped me with decision-making confidence, leadership skills, and in-depth knowledge of the supply chain domain. Without this programme, I may not have had the opportunity to fulfil these goals.

COURSE CURRICULUM

PROGRAMME DESIGN

To achieve the VLFM philosophy, the programme structure is based on three pillars: **Technology**, **Process** and **Management**.





PEDAGOGY

Experiential learning and practice-based curriculum along with classroom lectures, guest talk series, industrial visits, and group exercises help enhance the intellectual capabilities, enabling students to broaden their perspectives and launch themselves into new avenues of critical thinking, problem solving and decision making.

Techno-Managerial courses tailored at the institutes

instills technical skills and managerial outlook which are crucial towards transforming the manufacturing edge of modern India.

Case-study based learning approach encourages students to develop a growth mindset and open thought process and emerge as visionary leader who is capable of maneuvering unstructured and dynamic real-life situations.



COURSES AT IIM MUMBAI

- Work system Design
- Manufacturing System Design
- Manufacturing Strategy
- Project Management
- Operations Process Analysis and Capacity Management
- Operations Research in Manufacturing
- Operations Planning under Uncertainty
- Cost Management and Controls
- Supply Chain, Strategic Sourcing, and Logistics Planning
- Supply Chain Integration
- Design of Future Digital Factory
- Strategic Imperatives of New Product Development
- Systems Approach to Manufacturing
- Foresight Driven Technology and Innovation Strategy
- Marketing: Theory and Practice
- Accounting for Manufacturing
- Managerial Economics
- Sustainable Development
- Data Analytics
- Organization Behavior: Energizing Workforce
- Macro Environment and Policy
- Business to Business Marketing
- Advanced Human Resource Management
- Market Research for Global Manufacturing Competitiveness
- Strategic Planning and Implementation
- Information Systems for Manufacturing Asset Management
- Sustainable Strategies for Manufacturing
- Enterprise Systems in Manufacturing
- Visionary Leadership
- CII Work Shop



COURSES AT IIT DELHI

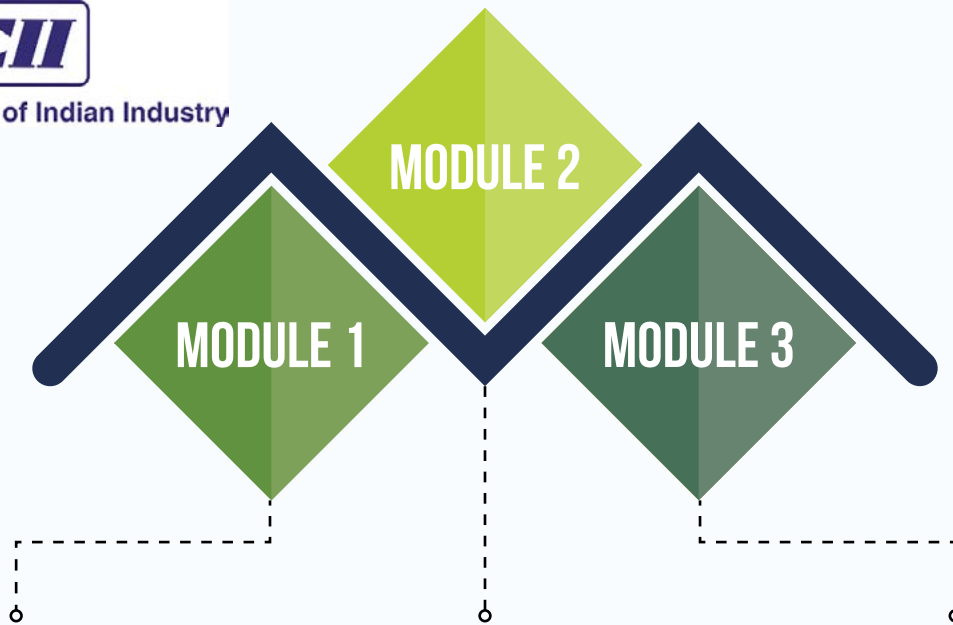
- Statistics for Manufacturing Management
- Artificial Intelligence and Machine Learning
- Core Manufacturing Processes
- Additive Manufacturing
- Subtractive Manufacturing
- Digital Design and Robotics
- Automation and Smart Manufacturing
- Materials and Machine Tools Design
- Energy Management and Industrial Safety
- Experimental and Computational tools for Manufacturing Management

CONFEDERATION OF INDIAN INDUSTRY

CII MODULE



Confederation of Indian Industry



Orientation & Breakthrough Management

As a part of the curriculum, the batch attends CII Workshops in three modules through the course of the programme. During these three modules, they are exposed to the pathbreaking philosophies of VLFM programme that develop new perspectives among the participants.

The participants are exposed to the path-breaking paradigms of Breakthrough Management and are introduced to the Five-Step Discovery Process that enables their thoughts to move from the level of abstract to the level of facts. They learn to prepare quick FSDPs that help to quickly and effectively evaluate the operational processes during the series of industrial visits.

Expanding the Horizontal Perspective & Vertical Exploration of Customers' Latent Needs

Using Kano's Questionnaire, the participants are made to understand the customers' latent needs without even letting them know what they are seeking. They are made to conceptualize unique product/service options with attractive features that cater to customers' latent needs.

They are encouraged to work on the lines of the "Jumping out of the fishbowl" methodology and thereby to think out of the box.

New Business Development & Realizing Business Results

The participants gather insights on developing strategy and business plans for a new product/service through a six-step strategy development process. Further, they are made to prepare a comprehensive business case for the new product/service through a nine-step business development process.



VLFM BUSINESS CONCLAVE - ABHYUDAY

abhyuday

Inspiring Today, Igniting Tomorrow

ABHYUDAY is a prestigious gathering that brings together industry leaders, innovators, entrepreneurs, and visionaries. It serves as a platform for networking, sharing insights, and discussing the latest trends and challenges shaping the business world. These events feature keynote speeches, panel discussions and networking sessions focused on various aspects of business, such as technology, leadership, marketing, finance, and strategy.

VLFM Business Conclave is designed to inspire, educate, and empower the students & attendees by providing valuable opportunities to connect with industry leaders, gain knowledge from experts, and explore new ideas. They aim to foster innovation, encourage collaboration, and facilitate the exchange of cutting-edge practices, ultimately driving growth and success in today's competitive business landscape.



DRONA LEADERSHIP TALK



Through this flagship talk series, Eminent Industry Speakers & Leaders with extensive domain expertise across various sectors are invited to discuss ideas and share experiences that add value to the participants of this programme. These lectures serve as motivation and help the participants understand the style, perceptions, and the methodologies adapted by the industry leaders to face real-life challenges. These talks also act as the bridge between academia and industry, motivating and encouraging the participants to think big. Participants get to inculcate managerial outlook and new-age business perspectives that are much needed to stay relevant in the changing market scenarios and prepare them for tomorrow.





INDUSTRIAL VISITS

Industrial visits are immersive learning experiences that expose students to real-world business environments. These visits provide practical insights into industry operations, fostering a bridge between theoretical concepts and practical application. They enable students to grasp industry dynamics, gain market awareness, and understand managerial practices firsthand.

INTERNATIONAL TREK

As a part of this module, the batch visits international destinations that are at the forefront of 'operational and business excellence,' offering a new approach towards manufacturing to optimize concept generation, production, and logistics with the help of advanced information and emerging technologies.

It's important to understand how the manufacturing landscape is evolving at a rapid rate in a VUCA world. The trek covers industrial and technological giants where the batch gains valuable insights regarding the smart manufacturing processes, strategies, and value chain addition that meet stringent quality standards with innovation and digital makeover.



PLACEMENT OFFICE MESSAGE



IIM Mumbai, in collaboration with IIT Delhi have launched the programme Visionary Leaders for Manufacturing in 2017 to answer the global requirement of executives specialized in operations, supply chain and modern business strategies. The sixth batch of PGDEx VLFM consists of 31 students with an average experience of 6.4 years in diverse industries. Embarking on the PGDEx VLFM journey at IIM Mumbai has been nothing short of transformative. This programme stands as a testament to the institute's commitment to crafting future leaders. The blend of academic rigor, industry exposure, and personalized guidance offered here is unparalleled.

We have witnessed remarkable growth in our students, both professionally and personally. Our students actively engage case study challenges, and hands-on projects, refining their abilities to tackle genuine management dilemmas. The PGDEx VLFM batch experiences a convergence of cutting-edge education and real-world applicability, preparing them for the complexities of the global business landscape. Witnessing their journey from learners to industry-ready leaders has been immensely fulfilling. We are proud to endorse the exceptional opportunities and career trajectories this programme offers.

We extend a warm invitation, inviting all the recruiters & talent acquisition professionals to our campus for this year's placement proceedings. It would be a privilege to host you, fostering not just an association but a dynamic and enduring partnership.

Prof. Neeraj Pandey

Associate Dean Placement & Branding
IIM Mumbai

“

The sixth batch of PGDEx VLFM consists of 31 students with an average experience of 6.4 years in diverse industries.

”

PREVIOUS BATCH HIGHLIGHTS

ROLES OFFERED IN THE PAST

Deputy Director	Senior Manager	Senior Consultant	MDM Consultant
Business Analyst	Project Manager	Senior Planner	Deputy Manager
Demand Planning Manager	Supply Chain Strategy and Optimization	Manager Business Process	Senior Management Consultant
Demand Planning Analyst	Joint Managing Director	Technical Product Manager	Operational Excellence Programme Manager

PROMINENT RECRUITERS

PGDEX VLFM BATCH OF 2024



CURRENT BATCH STATISTICS



31
Batch Strength

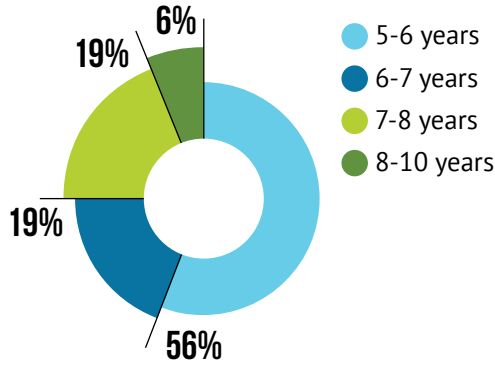


29
Average Age

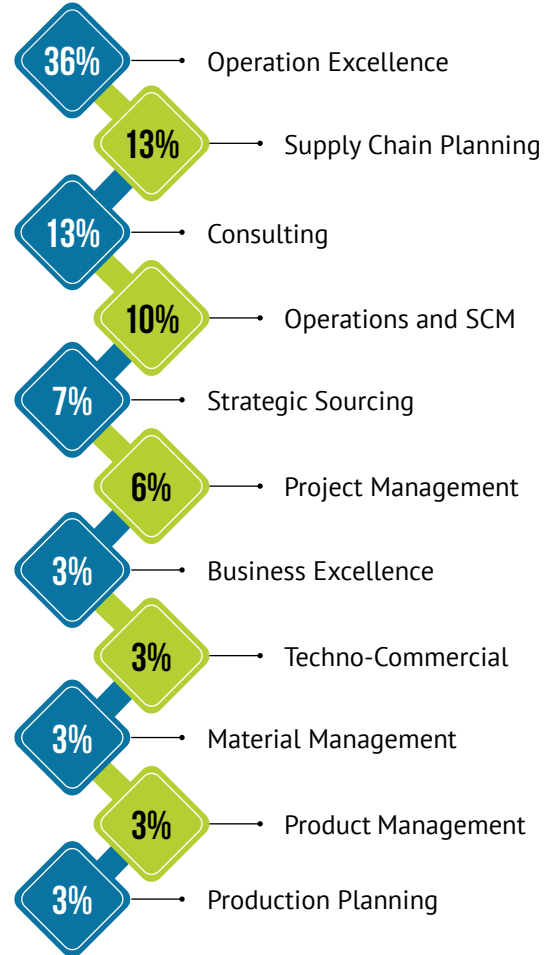


6.4
years
Average Work Ex

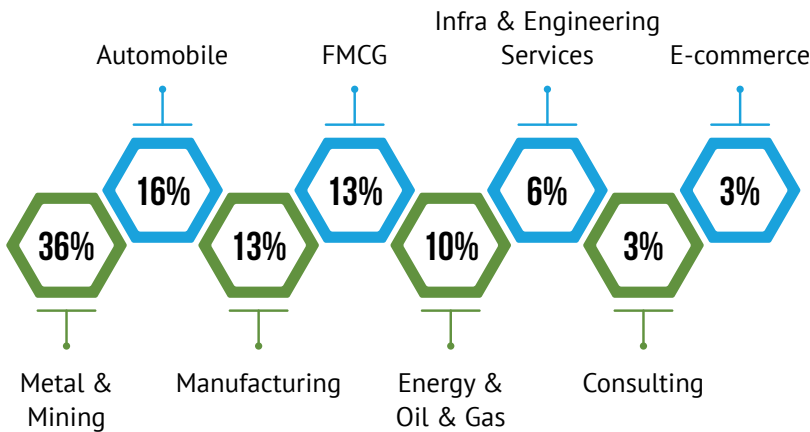
WORK EXPERIENCE



DOMAIN EXPERIENCE



INDUSTRY EXPERIENCE



PRIOR EXPERIENCE

BATCH PROFILE SUMMARY

Name	Work Ex (Yrs)	Industry	Last Company	Domain Experience	Key Skillsets
Abhishek Behra	7.8	Metal and Mining	JSW Steel Ltd.	Supply chain planning	Demand Planning Production Planning Inventory Management Supply chain Planning
Akshay Kiran Bhandare	5.9	Manufacturing	Graphite India Limited	Production Planning	Process Excellence Quality Assurance Dispatch Planning Cost Optimization
Akshaykumar Pashine	8.0	Manufacturing	PPG AsianPaints	Techno-Commercial	Business Excellence Production Planning Sales & Marketing Supply chain Planning
Amruta Dongare	8.0	Engineering Services	Konecranes	Product Management	Project Management Production Planning Procurement Design & Engineering
Asif Khan	7.6	Infrastructure	Intercontinental Consultants and Technocrats Pvt Ltd.	Consulting	Project Management Strategic Planning Operation Excellence Stakeholder Management
Ayush Choudhary	7.8	Energy	Jubilant Ingrevia Limited	Operation Excellence	Operation Excellence Project Management Digital Transformation Asset Optimization
Bhanu Prakash Sahu	6.5	Metal and Mining	Vedanta Limited	Operation Excellence	Production Planning Process Optimization Digital Transformation Project Management
Debashish Paul	7.1	Consulting	LTIMindtree	Consulting	Digital Transformation Operation Excellence Agile Methodologies Data Visualization
Deepak Tatwa	6.0	Metal and Mining	Hindustan Zinc Ltd.	Operation Excellence	Asset Optimization Maintenance Scheduling Operation Excellence Procurement
Devansh Nikhra	5.0	Metal and Mining	Hindalco Industries Ltd.	Operation Excellence	Operation Excellence Project Management Procurement Asset Optimization
Divya Deo Pandey	9.2	Metal and Mining	Rashtriya Ispat Nigam Limited	Operation Excellence	Process Excellence Process Optimization Project Management Digital Transformation
Diwakar Bhatt	7.0	FMCG	Trident India	Project Management	Project Management Sales & Marketing Business Excellence Procurement
Gaurav Prakash	7.0	Oil & Gas	Reliance Industries Ltd.	Strategic Sourcing	Data Analysis Procurement Inventory Management Vendor Management
Hariharaprasath Chinnusamy	5.1	Manufacturing	Regal Rexnord	Consulting	Commercial Operations Strategic Planning and Control Product Management Digital Transformation
Harish Singh	5.9	Automobile	Jawa Yezdi motorcycle	Operation Excellence	Operation Excellence Data Analysis Quality Assurance Digitalization
Mahesh Werulkar	5.1	Metal and Mining	JSW Steel Ltd.	Operation Excellence	Project Management Procurement Inventory Management Maintenance Scheduling

Name	Work Ex (Yrs)	Industry	Last Company	Domain Experience	Key Skillsets
Manish Kumar Behura	6.0	Metal and Mining	Vedanta Limited	Operation Excellence	Data Analytics Process Excellence Cost Optimization Stakeholder Management
Mohit Saini	5.8	Automobile	Sonalika Tractor	Supply chain planning	Operation Excellence Production Planning Supply chain Planning Inventory Management
Pradeep Kumar Jha	6.2	E-commerce	Larsen & Toubro Limited - Sufin	Consulting	Procurement Vendor Management Sales & Marketing Project Management
Pratyush Kumar Jha	5.1	Metal and Mining	Hindustan Zinc Ltd.	Operation Excellence	Project Management Asset Optimization Procurement Quality Assurance
Rajat S Panday	5.9	Automobile	Tata Hitachi	Supply chain planning	Procurement Data Analysis Quality Assurance Inventory Management
Sandeep Kumar Lenka	6.0	Metal and Mining	Vedanta Limited	Operation Excellence	Operation Excellence Digitalization Inventory Management Project Management
Sanjeev Kumar Singh	6.0	FMCG	Adani Wilmar Ltd.	Operations and SCM	Production Planning Inventory Management Process Optimization Stakeholder Management
Sanjit Debta	6.5	Energy	GMR Group	Business Excellence	Project Management Digitalization Process Optimization Operation Excellence
Sarika Devi	7.0	FMCG	Bacardi India Pvt Ltd	Operations and SCM	Digitalization Production Planning Inventory Management Operation Excellence
Shiva Kumari	5.0	Metal and Mining	Hindalco Industries Ltd.	Material Management	Inventory Management Project Management Operations Excellence Digital Transformation
Sk Md Fazal Elahi	5.0	Metal and Mining	Hindustan Zinc Ltd.	Operation Excellence	Project Management Procurement Inventory Management Operation Excellence
Sumit Walunj	5.7	Manufacturing	Siemens Ltd.	Supply chain planning	Operation Excellence Digitalization Production Planning Supply chain Planning
Tushar Kanti	6.0	FMCG	Pernod Ricard India Pvt. Ltd.	Operations and SCM	Production Planning Project Management Process Excellence Data Analysis
Tushar Singhal	10.0	Automobile	Honda Cars India Ltd.	Project Management	Project Management Procurement Supply chain Planning Vendor Management
Umesh Harshad Sarvaiya	5.1	Automobile	Matter Motor Works	Strategic Sourcing	Project Management Procurement Cost Optimization Vendor Management



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ABHISHEK BEHRA

WORK EXP : 7.8 years

MINING AND METALS

Experienced supply chain management professional with over 7 years in India's largest steel plant, specializing in production planning, inventory management, and stakeholder engagement. Committed to driving process improvement and elevating performance.

Career Highlights

Operations and Supply chain

- A principal executive 'point of contact' in managing production functions and order receiving for month targets, to achieve improving results in safety, quality, service and cost performance
- Skilled in managing Supply Chain Management Cycle (from demand planning to order fulfilment, material planning, supply planning and inventory management)
- Production planning in charge of West Zone Auto, Non-Auto, retail customer and super heading the compliance of FG
- Overall CR order book handling of 70000T per month, ensuring indenting, FG compliance

Digital Transformation

- Collaborated with cross-functional teams in IT, Operations and PPC to develop and test a new production line interface in SAP

Project Management

- Improved production by 57,869 Mt by increasing dispatch from 93.7% to 96.9%, resulting in profits of 39 Cr
- Spearheaded a cross-functional Six Sigma project, innovatively redesigning process, Reducing customer complaints by 90% in a particular SKU

Awards and Achievements

- 1st Runner-up at IIM Mumbai's National Level Lakshwiz D-street Finance Case Challenge
- Awarded by best Kaizen for process optimization

Certifications

- Modelling and Building Digital Supply Chain Twins using AnyLogistix – 2023, by Prof. Dmitry Ivano (BSEL) Germany
- Data-Driven Supply Chain Transformation by Prof. David Simchi-Levi (MIT, USA) and O9 Solutions
- Lean Six Sigma Black Belt Certified by Henry Harvin
- TUV certified internal auditor for IMS (QMS,EnMS,EMS,OHSMS)

Education :

B. Tech Metallurgical and Material Engineering, OP Jindal University

Past Employers :

- APL Apollo Pipe and Tube
- JSW Steel Limited

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AKSHAY BHANDARE

WORK EXP : 5.9 years

MANUFACTURING

In-depth and solution-focused professional with extensive 6 years of experience in a broad range of technical business operations, including Business Excellence, Production Management, and Project Management. Planning, Cross-Functional Collaboration. Results-oriented ethical leadership and the ability to thrive under pressure and with limited resources.

Career Highlights

Business Excellence & Leadership

- Enhanced productivity by 14% by strategically loading slanted filler electrodes onto the 1800 mm long electrode basket
- Elevated monthly furnace tonnage from 35 to 65 MT through strategic utilization and loading modifications, resulting in a monthly value of ₹1.36 Crores
- Elevated monthly productivity by 180 MT in RH24 by reducing daily heating time from 24 to 22 hours through precise stock temperature monitoring, resulting in a monthly value of ₹3.77 Crores

Project Management & Operation Management

- Significantly contributed to a cross-functional team overseeing a ₹125 crore budget for a brownfield RH24 project, focusing on reducing media consumption, refining refractory design, and optimizing shop floor layout
- Proficiently commissioned a milling machine, improving the machining for rectangular and square piece outer bodies, boosting product quality, increasing yield by 2-3%, saving ₹25 lakhs annually
- Revamped packing efficiency via time study, introducing a new storage solution. Elevated product quality, reducing daily manpower by 3 days

Supply Chain Management

- Managed the daily dispatch of 50MT stock shipments to Durgapur and Germany, ensuring efficient logistics and timely delivery

Awards and Achievements

- Honored as the 'Engineer of the Year' in 2022 at Graphite India Limited through Executive VP
- Recognized as 'Engineer of the Month' for consecutive years in 2021 and 2022 at GIL

Certifications

- Data-Driven Supply Chain Transformation by Prof. David Simchi-Levi (MIT, USA) and O9 Solutions
- Integrated Management System Internal Auditor (ISO 9001:2015,14001:2015 and 45001:2018,) from QACA
- Lean Six Sigma Black Belt I Udemy

Education :

B.E. Mechanical Engineering, Savitribai Phule Pune University

Past Employers :

Graphite India Limited

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AKSHAY KUMAR PASHINE WORK EXP : 8.0 years MANUFACTURING

High-impact and result-oriented professional with over eight years of experience in Business Excellence, Operation Management, Customer Relationship Management, and New Product Development.

Education :

B. Tech Chemical Technology,
Laxminarayan Institute of Technology University

Past Employers :

- PPG Asian Paints
- Motherson Automotive Technologies and Engineering

☎ +91- 9099981413

Career Highlights

Business Excellence & Supply chain Management

- Led PAN India Handled Mahindra & Mahindra Chakan, a 6 Cr/Year business account
- Successfully launched projects of Mahindra and Mahindra, namely the XUV 700 and Scorpio N, helped gain a 110 Cr business account
- Effectively leveraged resources to attain sales targets while ensuring seamless operations at the client's production line through streamlined management
- Inventory management to align finished goods with company norms and meet customer demands

Product Development & Operation Management

- New Product Development for OEM customers Ford, Hyundai, TATA Motors, VW, and General Motors
- Raw material evaluation, validation, and incorporation of material in existing products for cost reduction and further product improvement. Achieved individual Cost reduction target of 15 Lakh in the year 2019
- Completed Cycle time Reduction projects, which helped to increase productivity

Awards and Achievements

- National Runner-Up – Consultathon 4.0 by BITS, Goa & 180-degree consulting (Rank-2/12,061 teams)
- Awarded with Gold Award for Significant and outstanding performance in 2023
- Awarded with Spot Team Award for Project Assignment XUV 700 in 2021
- CEO Crown award for Project assessment and outstanding performance in 2019
- Awarded with a Commendation award for Building Good Customer Relationships in 2017

Certifications

- Reinventing Business Operations With Data Analytics by Prof David Simchi-Levi (MIT, USA) and IIM Mumbai
- Modelling and Building Digital Supply Chain Twins using Anylogistix – 2023
- Data-Driven Supply Chain Transformation by Prof David Simchi-Levi (MIT, USA) and IIM Mumbai



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AMRUTA DONGARE WORK EXP : 8.0 years INDUSTRIAL EQUIPMENT AND ENGINEERING SERVICES

Highly adaptable and results-oriented professional with a robust technical foundation and experience spanning 8 years in product management, production planning, procurement and design & engineering.

Education :

BE Mechanical Engineering,
Government College of Engineering, Karad

Past Employers :

- Konecranes India Pvt Ltd.
- ThyssenKrupp Industries India Pvt Ltd.

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Career Highlights

Leadership & Strategy

- Led a lean six sigma project that achieved a 20% efficiency improvement in special purpose crane order engineering with a major reduction in lead time
- Spearheaded EMEA team of 6 engineers and trained them for project management software, Teamcenter, vertex, AutoCAD and order engineering related activities
- Organized monthly brainstorming session within the team to identify scope of improvement

Process Improvement

- Implemented efficiency improvement project, relieved undue pressure on manufacturing, saved €13500 per year
- Directed cost-saving drive, automated and formalized critical design processes resulting in reduction in project expenses by 30% and 20% increase in efficiency
- Optimized work processes, yielding a 10% reduction in manufacturing hours

Product & Project Management

- Managed Conveyor pulley products from marketing, tendering, estimation, design, production planning to manufacturing, concurrently overseeing numerous domestic and export projects
- Planned and assigned tasks to the EMEA team while maintaining the project schedule
- Evaluated and developed vendors for critical bought-out components

Awards and Achievements

- Star Performer of the Year(2022-23) by Konecranes
- Special Contribution(2021)- Efficiency Improvement by Konecranes

Certifications

- Six Sigma Certified from NPTEL & Lean Six Sigma Yellow Belt from Konecranes
- Supply Chain Management by Rutgers University
- Product Management Certification: Agile Product Owner + Scrum



ASIF KHAN

WORK EXP : 7.6 years

CONSTRUCTION

Results-driven professional with 7+ years of experience in infrastructure and government projects (NHAI, UPEIDA). Expertise in consulting, project management and strategic solution implementation, possess strong leadership for optimal efficiency.

Career Highlights

Project Management and Leadership

- Managed construction within the Rs. 1268 crore Expressway project, contributing significantly to its early completion, leading to a Rs. 55.56 crore bonus (4.38% of the project cost)
- Recognized and recommended a Change of Scope (COS) for a structure, resulting in a cost savings of Rs. 4.5 crore
- Verified and authorized monthly Stage Payment Statement (SPS) and Interim Payment Certificate (IPC) for quantities executed during the respective month
- Conducted routine inspections of on-hand Raw Material Inventory to ensure adherence to project schedules and prevent stockouts

Strategic Planning and Stakeholder Management

- Provide support in the selection of vendors by Quality & Cost Based System (QCBS)
- Monitor and controls project deliverables (costs, benefits, KPIs, etc.)
- Represented the project team in Stakeholder meetings and Liaised with various government departments (Irrigation, Power Transmission, Railways etc.) to align with project objectives
- Developed Look Ahead Plan to spot bottlenecks and created strategies for on-time project completion

Operational Excellence

- Optimized strategy for reduction in concrete waste from 5% to 1%; resulting in cost savings of 15-20 lakhs per month
- Conducting quality inspections, ensuring standards are met, and addressing quality issues through Non-Conformance reports (NCR) and Site Instruction letters

Awards and Achievements

- Consecutively recognized as a star performer in the performance appraisals for both 2020 and 2021

Certifications

- Data-Driven Supply Chain Transformation by Prof. David Simchi-Levi (MIT, USA) and O9 Solutions
- Reinventing Business Operations with Data Analytics 2023' by Prof. David Simchi-Levi (MIT, USA)

Education :

B.Tech Civil Engineering,
Integral University
Lucknow

Past Employers :

- Intercontinental Consultants and Technocrats Private Ltd.
- IL&FS Transportation Networks Limited
- IRB Infrastructure Developers Limited
- Shyama Constructions

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AYUSH CHOUDHARY

WORK EXP : 7.8 years

ENERGY & MANUFACTURING

Results-driven professional with 7.8 years' experience optimizing power generation, implementing Industry 4.0 tech, leading projects in Power Plants, Manufacturing, Supply Chain and Sustainability.

Career Highlights

Digital Transformation

- Under the Digital Transformation program named "Surge", partnered with McKinsey & Co. to execute process yield optimization through the integration of industry 4.0 technologies
- Developed a real-time Energy Monitoring Dashboard, connecting 600+ data sources, achieving 4% energy optimization, saving Rs 4.2 Cr/Yr
- Designed a Load Shedding Scheme, reducing blackouts by 80%, resulting in Rs 5 Cr annual savings.
- Led ERP LN Infor implementation, transitioning from IBM Maximo, improving operational efficiency and data accuracy through end-user training and master data management

Project Management

- Led the erection and commissioning of a 132 kV grid at a budget of Rs 27 Crores, ensuring the timely, compliant, and cost-efficient power supply for a pivotal ethanol distillery project
- Designed electrical systems for a sustainable zero liquid discharge Multi-Stage Flash Evaporator

Operational Excellence

- Managed SAP PM & MM, overseeing Master Data Governance, frequency optimization, Work Order, Procurement, Vendor Management and Inventory Modelling consistently improving data accuracy
- Responsible for Asset Performance management: - Implementation of RCA, RCM,ACA, FMEA
- Efficiently led shutdowns of PP, LLDPE, and Gas cracker plants, for resources optimization

Awards and Achievements

- National Finalist in Lakshwiz Supply chain case challenge under Avartan at IIM Mumbai
- Executed a freelance GLG consulting project to benchmark the Fluorinates Chemicals Industry in India
- Awarded the "Star of the Month" by the CHRO at Jubilant Ingrevia Ltd for outstanding performance

Certifications

- Data Analysis Using Python - University of Pennsylvania: (Coursera)
- Data-Driven Supply Chain Transformation – MIT & IIM Mumbai

Education :

- PGDBM (PT) Supply Chain NMIMS, Mumbai
- B.E. Electrical Engineering, Ujjain Engineering College

Past Employers :

- Jubilant Ingrevia Ltd.
- Reliance Industries Ltd.
- Grasim Industries Ltd.

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BHANU PRAKASH SAHU WORK EXP : 6.5 years METAL AND MINING

A results-driven professional with 6.5 years of experience excelling in Operational Excellence and Supply Chain Management in the metal and mining sector, skilled in Material planning, Demand planning, Inventory management, Process optimization, cost reduction, digital transformation, and productivity enhancement.

Career Highlights

Operational Excellence and Inventory Management

- Production planning and inventory management for wire rod, ingot, and castbar with a 1M-ton annual capacity, ensuring consistent achievement of production targets and operational optimization
- Led a QC project that reduced PFA furnace preparation cycle time from 6 to 4.5 hrs, resulted in savings of 2 Cr/annum
- Successfully reduced PFA Ingot rejection rates from 5% to below 1% by optimizing processes and improving quality
- Contributed to the New Product development of Cylinder Head Alloy tailored for the automobile industry
- Managed Quality documentation for External IATF-16949, ISO 9001 and Customer Audit maintaining a 100 % Compliance rate

Digital Transformation & Project Management

- Led an Energy-Saving Project, achieving a 5 mV reduction in Clamp drop and saving 2 Crores annually
- Implemented predictive modeling for wirerod and billet, resulting in 2.1 Crores annual benefits
- Spearheaded Weighbridge automation for 0.5 Crores in cost savings and TAT reduction from 70 min to 55 min
- Implementation of SAP ARIBA platform through RPA techniques to ensure 100% E-RFQ and online buying
- Developed real time analytics dashboard for tracking daily production metrics and enhancing operational efficiency

Awards and Achievements

- National Winner in Optima 2023 -Networksify Operations Research Case Competition-IIT Kharagpur
- National Winner in OP-Analytica: The Operations & Analytics Event hosted by DoMS ,IIT Madras
- 2019 CEO Kitty Award, Vedanta Limited

Certifications

- Lean Six Sigma Black Belt (LSSBB)-Simplilearn
- Data Driven Supply Chain Management-Prof. Simchi Levi, MIT and Prof Manaj Tiwari, IIM Mumbai
- Modelling and Building Digital Supply Chain Twins using Anylogistix-IIM Mumbai
- Microsoft Certified Power BI Data Analyst Associate
- Master's Program in Data Science and Analytics-Simplilearn & BCG

Education :

B.Tech Metallurgical Engineering, NIT Raipur

Past Employers :

Vedanta Limited

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DEBASHISH PAUL WORK EXP : 7.1 years ENERGY & CONSULTING

A consulting professional with 7+ years experience in Oil & Gas refinery supply chain operations, order to cash metrics, managing product distribution across multimode channels and helping clients conceptualize their digital transformation journey by implementing Industry 4.0 solutions.

Career Highlights

Digital Transformation

- Worked in an US oil major client's cloud based IIoT project, creating use cases and solution mapping of 25k+ plant instruments under a common global hierarchy using AWS cloud services
- Designed & developed a web based platform to automate indenting & logistics platform "NIIMS", as an initiative in the Smart Terminal Project & integrating it with SAP SD & MM modules which led to reduction in TAT by 27%, mitigating pilferage losses by 60% & improved customer satisfaction

Consulting & Stakeholder Management

- Engaging with clients to understand the project requirements, the problem statement, analysis to provide digital solutions in an Agile environment
- Coordination with B2B oil PSU customers for product dispatch planning via all modes, ensuring customer satisfaction & timely product outreach to remotest retail outlets

Process Optimization & Operational Excellence

- Optimized supply chain & logistic activities for timely delivery of product to direct and retail customer premises through routing optimization ensuring delivery cycle time, cost and quality
- Analyzed data sets of SAP and TAS systems to provided regular key insights to operations team to reduce Turn Around Time, minimize product losses and increase terminal efficiency

Awards and Achievements

- National Finalist for the Lakshya Supply Chain Strategy Case Challenge by IIM Mumbai
- Certificate of Appreciation from CMO, Nayara Energy for achieving high dispatch volumes in 2020-2021
- Achieved highest single day road dispatch of 812 TTs, 20500 KL of HSD/MS from refinery terminal

Certifications

- Business Analysis Certified Professional from TrainSmart Academy (35 PDs for IIBA CBAP)
- AWS Cloud Practitioner Essentials & IoT on AWS from AWS Partner training programme

Education :

B.Tech Instrumentation & Control Engineering, Siksha O Anusandhan University, Bhubaneswar

Past Employers :

- LTIMindtree
- Nayara Energy Limited

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DEEPAK DILIP TATWA

WORK EXP : 6.0 years

METAL & MINING

A results-driven professional with a steep learning curve and rich experience in Asset Optimization, Operational excellence, Asset Integrity Management, Project Management, Supply chain Management and Stakeholder Management.

Career Highlights

Leadership & Operational Excellence

- Led a team of 50+ & executed rapid design, construction, and commissioning of a critical 3.4 km pipeline resulting in the prevention of daily losses exceeding 1.3+ Cr
- Spearheaded a bottleneck removal initiative through design modifications in IAT PHE, resulting in a remarkable 15% increase in equipment efficiency and annual cost savings of 20 Lacs

Asset optimization & Project Management

- Successfully applied industry-leading best practices, as guided by the AO's CAIM module
- Led the seamless deployment of an in-house automation system for PGCT o/l temperature control, eliminating manual interventions and enabling real-time process management
- Eliminated bottleneck by identifying and implementing design modification in the boiler design

Supply Chain Management & Digitalization

- Coordinated with cross-functional team for R&M Inventory planning and consolidation to ensure 100% availability of critical spares and executed timely purchase requisition using SAP
- Analyzed and classified 5000+ SKUs using FSN, VED, and ABC analysis methods, successfully reducing non-moving inventory by ₹1+ Cr and unlocking vital working capital
- Executed new vendor development for OEM spares, mitigating supply risk and cost reduction.
- Implemented SAP based online PTW system for easy, seamless, efficient & error-free work approval

Awards and Achievements

- Winner of Infinity4.0 Kaizen Competition in RDC Cluster
- Availed Scholarship by State Government for being in top 2 percentile in 12th Standard

Certifications

- Certified Lean Six Sigma Green Belt by Six Sigma Academy Amsterdam
- Modelling and building Digital Supply Chain Twin using AnyLogistix
- Global Online Certification on Data-Driven Supply Chain Transformation

Education :

B.Tech Mechanical Engineering, Sardar Vallabhbhai National Institute of Technology, Surat

Past Employers :

Hindustan Zinc Ltd.

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DEVANSH NIKHRA

WORK EXP : 5.0 years

METALS & MINING

Dynamic Mechanical Engineer with 5+ years of valuable experience in the Metals & Mining Industry. Proven success in boosting operational efficiency, elevating productivity, and introducing innovative solutions for intricate challenges, showcasing an unwavering drive for excellence.

Career Highlights

Process Improvement

- Leveraging lean manufacturing principles led the planning, execution, and monitoring of preventive and corrective maintenance, modifications, repairs, and troubleshooting for machinery while optimizing operational efficiency in a 40KT aluminium extrusion plant
- Spearheaded initiatives to improve the reliability and dead cycle time of the 2200MT press, resulting in an 18% increase in productivity
- Through effective inventory management, scheduling, and capacity planning, Managed and stabilized the operations of the Extrusion Press, improving Net Running Time (NRT) by 1.5%
- Executed a Recovery improvement project for a High EBITDA, improving recovery by 2% through effective production planning
- Spearheaded a revamping project of a Press Hydraulic system INR 2 Cr with adequate planning and execution using the Waterfall methodology

Project Management

- Collaborated with stakeholders & consultants for As-Is/To-Be analysis, SIT, Asset data onboarding, and BOM Mapping in ERP implementation project
- Drove initiative of reverse engineering, designing, and developing components while overcoming challenges within an ageing plant
- Strategically planning and executing shutdowns of value more than 10Cr, ensuring minimal downtime at the brownfield location

Certifications

- Global Online Certification on Data-Driven Supply Chain Transformation 2023
- Global Online Certification on Reinventing Business Operations with Data Analytics 2023

Education :

B.Tech Mechanical Engineering, Harcourt Butler Technical University, Kanpur

Past Employers :

Hindalco Industries Ltd.

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DIVYA DEO PANDEY

WORK EXP : 9.2 years

METALS & MINING

A dynamic professional with 9 years of project and operations management experience, specializing in Process Excellence, Supply Chain Management, Lean Project Implementation and product management for performance optimisation.

Career Highlights

Project Management & Business Excellence

- Commissioned and stabilized mechanical equipment for a 1200cr Rolling Mill Project
- Oversaw commissioning of forging press and transfer robot, capex worth 1600 Cr
- Achieved 90% reduction in MTTR of hydraulic cylinder through new pressure fitting development
- Collaborated with McKinsey on a Process Enhancement Project yielding a 23% boost in productivity

Digital Transformation & Process Improvement

- Reduction in downtime by 25% through Agile-led Digital transformation of Grease Lubrication
- Integration of IoT-based Aqua Sensors in Oil Tanks for early detection of water , saving ₹ 2cr p.a.
- 60% reduction in downtime of high-speed gearbox using current signature analysis of drive motor

Operational Excellence

- Increase in production capacity by 20% through implementation of DMAIC at Wire Rod Mill
- Saving of Rs. 1.2 Cr p.a. in oil consumption through development of Offline Filtration System using Lean Principles
- Assessing the Environmental Impact of Glass Fiber Oil Filters and Creating a Sustainable Disposal Policy
- Reduction in outsourcing cost by 50% by designing cap in house for Pneumatic Control Valves
- Reengineered the process of Direct Oil Filling from Oil tankers resulting in 70% reduction in shutdown time

Awards and Achievements

- Runner's up in National Level Consulting Event at BITS Goa
- National Level GOLD Medal recipient at National Convention on Quality Concepts

Certifications

- Modelling and Building Digital Supply Chain Twins using AnyLogistix - IIM Mumbai
- Reinventing Business Operations with Data Analytics – MIT & IIM Mumbai
- Lean Six Sigma Green Belt by KPMG

Education :

- M.Tech Industrial Engineering, Andhra University, Visakhapatnam
- B.Tech Mechanical Engineering, University College of Engg, Kota

Past Employers :

- Forged Wheel Plant-RINL
- Rashtriya Ispat Nigam Limited - RINL

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DIWAKAR BHATT

WORK EXP : 7.0 years

FMCG

Result-oriented, organized & process-driven approach professional with rich experience of 7 years in Operation Excellence, Project Management, B2B Sales & Marketing spanning from Beverages, Automobile and Textile sectors.

Career Highlights

Business Excellence & Project Management

- Prepared RFQ to meet contractual requirements and providing technical evaluation of supplier's proposals. Collaborating with supply chain functions & project managers
- Executed Greenfield Project by applying design for excellence from scratch including, Installation & Commissioning of complete utility Setup, for a textile yarn project of 1.9 Lakh spindles

Digital Transformation & Process Improvement

- Marketed and Implemented state of the art digital solution like PlattenMac, dtMAC, Effimax across different plant in a grid of 250 customers in FM
- Spearheaded the Implementation of SAP HANA & Project Management tool (Streamliner) in Yarn Project

Operational Excellence

- Ensuring Bill of Material (BOM) for the project meets contractual obligations and project gross margin requirements by not generating Project Left-Over Material (PLOM) by 5%
- Engaged in benchmarking technology, driving continuous improvement, and implementing cost-saving initiatives by acquiring cutting-edge technology for projects and facilities
- Proposed strategies for enhancing energy efficiency by 12 % and reducing specific steam consumption by 5%, resulting in a cost saving of INR 12 crores

Awards and Achievements

- Winner in 'Optima 2023', a National-level case study competition held at IIT Kharagpur
- Recognized for exceptional commitment and ethical conduct, awarded the "Values & Integrity Award" at Trident Limited

Certifications

- Global Online Certification Course on 'Modelling and Building Digital Supply Chain Twins using anyLogistix – 2023
- Global Online Certification Course on Data-Driven Supply Chain Transformation 2023 by Indian Institute of Management Mumbai and o9 solutions

Education :

B.Tech Production & Industrial Engineering, NIT, Allahabad

Past Employers :

- Trident India
- Honda Cars India Limited
- Forbes Marshall
- Varun Beverages Limited

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GAURAV PRAKASH

WORK EXP : 7.0 years

ENERGY & PETROCHEMICALS

Experienced in supply chain with a proven track record in commodity trading, international sourcing, demand planning, sales and market analysis. Proficient in evaluating market dynamics, trends, and price drivers. Adept at optimizing costs and reducing losses, ensuring efficient and cost-effective operations.

Education :

B. Tech in Chemical Engineering,
Thapar University

Past Employers :

Reliance Industries Ltd.

+91- 9530674729

Career Highlights

Procurement & Sales

- Oversaw annual coal procurement over INR 4,500 crores from global suppliers, including Indonesia, Russia, Australia, and South Africa, to meet internal and external energy demands
- Handled domestic coal procurements and sales, supervising transactions valued at approximately INR 120 crore
- Established a new SAP system route, enabling cross-functional collaboration for material transfer to customers, resulting in sales of 80 crores
- Demonstrated agility in arranging alternative resources during cargo delays, resulting in savings over INR 100 Cr

Business Analyst

- Collaborated with cross-functional teams to identify supply chain intelligence needs, focusing on key topics critical to the petrochemical industry's long-term growth and competitiveness
- Conducted comprehensive research, analysis, and forecasting of global market dynamics, emerging trends, and end-consumer behaviors to develop and update long-term intelligence for informed supply chain strategies

Plant Operations

- Involved in commissioning of a Petrochemical plant (Mono-Ethylene Glycol) with an annual revenue of INR 2,500 crores and a capacity of 720 KT
- Managed a team of 10, overseeing various plant activities, and implemented strategies to optimize inventory levels, reduce losses, and enhance cost-effective operations, resulting in improved overall efficiency

Awards and Achievements

- Received the "Reliance Samman" award for the best-performing team in supply and trading
- Received an appreciation letter for the safe commissioning of one of the world's largest petrochemical plants

Certifications

- Data-driven supply chain transformation by Prof. David Simchi-Levi (MIT)
- Modelling and Building Digital Supply Chain Twins using any Logistix



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HARIHARAPRASATH CHINNUSAMY

WORK EXP : 5.1 years

MANUFACTURING

A seasoned professional with over 5 years of extensive experience in Commercial Operations, Product Consulting, Strategic Planning, and a demonstrated track record of delivering innovative solutions for complex business challenges.

Education :

B.E Mechanical Engineering,
Sri Krishna College of Engineering & Technology, Coimbatore

Past Employers :

- Regal Rexnord Corporation
- BS&B Safety Systems (I) Ltd – The Sanmar Group

International Exp:

Regal Rexnord, Haan, Germany (3 months)

+91- 80988 14440

Career Highlights

Product Management & Consulting:

- Led \$80 million cost-saving technology transfer from Germany to India for coupling manufacturing
- Led the COE Hyderabad Application Engineering team, contributing to a 25% increase in global support and \$1.5 billion in annual sales for the CENTA ETO (Engineered To Order) Couplings

Strategic Planning & Supply Chain Management:

- Forged partnerships with 9 new domestic and global suppliers from 3 countries (US, Germany, and Belgium) for designing, developing, and qualifying Custom Engineered Pressure relief solutions and high-performance couplings used in Industrial and Marine engines & types of equipment
- Leveraged outsourcing of engineering work to India & China, resulting in a 20% reduction in engineering costs for machined components of couplings for project orders

Digital Transformation:

- Collaborated with a cross-functional team (DirXN) to develop an Online Gas Compressor Coupling selector, resulting in \$8 million in savings
- Developed 15+ Salesforce-based digital dashboards for tracking project status, task planning, and performance analysis across various product divisions in India, the US, and EMEA

Awards and Achievements

- Represented Regal Rexnord as the official delegate from India at Bauma 2022 in Munich, Germany
- National Winner – Suzuki's Rural Resurge by IIM Ahmedabad-The Red Brick Summit'23 (Rank-1/1,245 teams)
- National Runner-Up – Consultathon 4.0 by BITS, Goa & 180-degree consulting (Rank-2/12,061 teams)

Certifications

- Lean Six Sigma Yellow Belt Certification from Technical University of Munich, Germany
- Data Driven Supply Chain Transformation'23 from IIM Mumbai, MIT, USA & O9 Solutions
- Completed German Language A1 Level by Henry Harvin Education



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HARISH SINGH

WORK EXP : 5.9 years

AUTOMOBILE

An analytical and result-driven professional with 6 years of experience ranging from MNCs to start-ups, encompassing Operations Excellence, Industrial Engineering, Business Analytics, Customer Excellence and Digitization. Led multiple cost reduction and product improvement initiatives.

Education :

B.Tech Mechanical Engineering,

G B Pant University of Agriculture & Technology

Past Employers :

- Classic Legends Pvt Ltd
- Bajaj Auto Ltd.

☎ +91- 7500796542

Career Highlights

Operational Excellence & Business Analytics

- Coordinated with PAN India sales, service and marketing teams to collect, analyze product feedback, and sharing insights across plant Quality and R&D departments
- Reduced failure costs by INR 2 Cr and warranty cost by INR 80 Lakh through a Pareto Analysis and advanced data analysis tools , resolving over 50 product issues in 18 months
- Enhanced pulsar model OLE by 3%, analyzed each stage using GEMBA and ECRS tools, implement low-cost automation and Kaizen

Leaderships & Digital Transformation

- Spearheaded a team of 364 line Engineers to plan, and allocate resources for daily production and other shop floor activities
- Enhanced LUCEP APP dashboard with key features, cutting response time by 60% resulting in a 15% boosting CSI Score
- Optimized DMS adding KPIs and dealer-wise dashboards, 70% YoY increase vehicle inflow, and 3.5 Cr dealer profitability

Business Excellence & Quality Management

- Led 30 Cluster vendors team to apply DMAIC to minimized vendor in-house rejection, boosting vendor quality and capacity
- Successfully met external target of Zero defects in Pulsar 150 model as per feedback from market using QA-QM matrix

Awards and Achievements

- Secured Gold Award for Case Study on Quality Concept by Quality Circle Forum of India
- Received TPM consistency award for Vendor Development from JIPM

Certifications

- Business Operation & Analytics, IIM Mumbai
- Business Analytics in Python from Henry Harvin
- Lean Six Sigma Introduction from Simplilearn



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MAHESH WERULKAR

WORK EXP : 5.1 years

METALS & MINING

A results driven professional with five years of experience in the steel industry, proficient in technical and business acumen, with a keen focus on technical services, project management and procurement.

Education :

BE Mechanical Engineering, YCCE Nagpur

Past Employers :

JSW Steel Limited

☎ +91- 7709590172

Career Highlights

Operation Excellence

- Managed procurement and inventory of spares accounting to 1Cr+ required for technical services focusing on cost saving and new vendor development
- Successfully implemented CFSA for 20 contractor management, CUDBAS for competency development of 50 employees, and implemented DuPont safety practices to minimize unsafe acts and conditions
- Led the implementation of predictive maintenance systems for critical equipment in collaboration with Infinite Uptime
- Planning and execution of Scheduled shut down and achieving equipment availability of 93%

Project management

- Cost saving of 80 lacs by implementing divertor valves at coolant system in Cold rolling mill
- Improved HR to CR yield from 2.42 % to 2% by reducing coil end generation at Cold rolling mill using DMAIC methodology
- Designed and implemented a hydraulic equipment testing system that effectively reduced breakdowns by 4 hours/month
- Reduced diversion of Grey Coating material at Galvanizing line from 100 to 25 mt/month
- Reduced breakdowns at Galvalume line arising from failure of water-cooled roll by 95%

Awards and Achievements

- National 1st Runner up ,Lakshwiz-D street : Finance case challenge 2023 organized by IIM Mumbai
- "Par excellence" award for Case study presented at International convention on Quality Control circle (ICQCC-21 Hyderabad)
- Best Kaizen award (JSW steel) for safety project at rubber mixing mill and Par excellence award at NCQC 2022

Certifications

- SAP MM module functional training from Sapalogy pvt.ltd
- TUV Nord certified internal auditor for IMS (QMS,EMS,EnMS,OHSMS)
- Data Driven Supply Chain Transformation 2023 (IIM Mumbai)



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MANISH KUMAR BEHURA

WORK EXP : 6.0 years

MINING & METALS

Experienced operations leader with a 6-year track record in spearheading projects to boost efficiency, quality, and innovation. Proficient in implementing Six Sigma, Lean, and Agile practices to streamline operations, cut expenses, and provide customer value.

Career Highlights

Operations Management

- Technical in-charge responsible for managing a team of employees and ensuring all operations, maintenance, and safety for a given production line
- Led regular audits, initiating preventive/corrective measures to optimize operational efficiency and ensure top-quality metal production
- Accomplished a record-breaking 1,296 consecutive non-injury days as a safety leader in a 1.8MTPA aluminium smelter

Digital Transformation

- Pioneered India's inaugural Digital Twin smelter collaboration with GE, delivering an annual Rs 10 Crore savings
- Innovatively co-created real-time anode covering app with IT team, achieving Rs 0.18 crores annual savings

Project Management

- Expanded smelter by 2 lines and 336 pots, achieving higher efficiency and stability, at a project cost of P500+ crore
- Spearheaded a Six Sigma project, innovatively redesigning anodes, saving 15 crores annually, and enhancing production efficiency

Awards and Achievements

- 1st Runner-up at IIM Mumbai's National Level Lakshwiz D-street Finance Case Challenge
- 2nd Runner-up at Stratethon-Strategy and New Product Development Case Challenge, IIT Dhanbad

Certifications

- Data-Driven Supply Chain Transformation by Prof. David Simchi-Levi (MIT, USA) and O9 Solutions
- PG level Advanced Certification program in Digital Manufacturing and Smart Factories, IISC Bangalore
- Lean Six Sigma Green Belt Certified by Henry Harvin

Education :

B.Tech Metallurgical and Material Engineering, IGIT Sarang

Past Employers :

Vedanta Aluminium Ltd.

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MOHIT SAINI

WORK EXP : 5.8 years

AUTOMOBILE

Achievement-Focused Supply Chain Professional with a proven track record in optimizing operations, reducing costs, and driving business excellence having 5.8 yr of experience. Demonstrated expertise in Inventory Optimization Digital Transformation, Project Management and People Management.

Career Highlights

Supply Chain Operation

- Reduced the Work In progress Inventory and distributed the Work Content by doing time study
- Effectively managed optimum inventory level of FG, WIP and consumables unit by using ABC analysis & Auditing
- Planned and coordinated with stakeholders for production planning of 42+ SKUs cost 55 Cr approx. annually
- Re-defined the Layout of Bonnet Assembly line and enhanced the line productivity by 6.8% by Value Stream Mapping
- Planned for Material Resource Planning and Coordinated for Production Planning as per Monthly Demand resulted in Zero Line Loss

Digital Transformation & Project Management

- Improved OEE by 7% by doing As-Is analysis of production process to find the bottleneck and NVA activities by using Lean methodology
- Worked as CFT member for SAP ECC to SAP S4HANA Migration for Body Shop (Improved & Validated Material Master & BOM)
- Led the digitalization project of RFID Implementations for the Inhouse material movement
- Reduced the Component cost/Tractor by 7.3% by doing VA-VE initiatives for different bonnet SKUs
- Maintained and Reduced Cost of poor-Quality by 15% by Improving Process Capability by implemented the QC project

Awards and Achievements

- 2nd Runner up in "Ops Chronicles", competition conducted by Supply chain and operation club at IIM Rohtak
- Winner: Best Kaizen in Nov 2022 (ACG Group SONALIKA)

Certifications

- Data-Driven Supply Chain Transformation' certification from IIM, Mumbai and O9 Solutions
- MIT MicroMaster (SC Analytics & SC Fundamental), USA
- Lean Six Sigma Black Belt Certified Six Sigma Academy Amsterdam, Udemy
- Warehouse Automation from NIT Calicut and Center of excellence in Logistic and SCM

Education :

- PGDBM Operations Management, NMIMS Mumbai
- B.Tech Mechanical Engineering, Punjab Technical University

Past Employers :

- Sonalika Tractor, ITL
- Emkay Automobile

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PRADEEP KUMAR JHA

WORK EXP : 6.2 years

B2B ECOMMERCE

Strategic e-commerce leader with 6.2 years expertise in dynamic MRO procurement and seamless supply chain optimization. Recognized for driving cost-effectiveness and operational excellence, consistently achieving impactful results across diverse industries.

Education :

B.E. Mechanical Engineering, Rashtrasant Tukadoji Maharaj Nagpur University

Past Employers :

- Larsen & Toubro - SUFIN
- Moglix

+91- 7979942243

Career Highlights

Strategic Procurement :

- Orchestrated strategic procurement of MRO products across 30+ categories spanning multiple industries like Automobile, Pharma & FMCG
- Pioneered the establishment of a regional supplier network, cultivating relationships with over 450+ vendors in central India from the scratch

Digital Transformation & Project Management

- Led the vendor aggregation project for MRO products across 20+ companies, leveraging technology-driven procurement, e-sourcing, and catalog purchasing methodologies
- Managed seamless integration of online platform with customer ERP, optimizing procurement from PR to GRN with real-time order tracking

Key Account Management & Business Development

- Established and developed P&L Centre along with 2 warehouses & DC in Central India
- Developed fastest growing Revenue Centre with 18+ Key Accounts in new territory
- Secured a groundbreaking white labeling deal, branding "GRAVIS" products under L&T's esteemed name nationwide

Awards and Achievements

- Secured Second Runner-up in OPS -CHRONICLE: A case study challenge conducted by IIM Rohtak
- Won the top prize for Gravis Tile's inaugural whitelabeling venture, showcasing effective positioning
- Awarded Moglix Star Performer for leading the most critical PAN India cost-saving project
- Received the Pratibha Award for pioneering business development in a new territory from scratch

Certifications

- Data-Driven Supply Chain Transformation by Prof. David Simchi - Levi (MIT, USA)
- Modelling and Building Digital Supply Chain Twins using anyLogistix by Prof. Dmitry Ivano (BSEL) Germany
- Professional Certificate in Product Management on LinkedIn Learning



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PRATYUSH KUMAR JHA

WORK EXP : 5.1 years

METALS & MINING

A results-driven professional with 5 years of experience excelling in Operational Excellence and Supply Chain Management in the metal and mining sector, skilled in process optimization, cost reduction, digital transformation, and productivity enhancement.

Education :

B.Tech Metallurgical Engineering, BIT Sindri, Dhanbad

Past Employers :

Hindustan Zinc Limited

+91- 9082214992

Career Highlights

Leadership and Transformation

- Spearheaded a team of 26 members, optimizing processes, reducing costs, digital transformation, and enhancing productivity
- Led project transforming Roaster 4 and 5 to Power-Positive units, yielding 6.8 % more power and 1.36 Cr in potential savings

Digital Transformation & Process Improvement

- Automated KPI tracking system by real time data measurement using OSI PI saving 300+ manhours and top line growth using ML by optimizing parameters to compensate for process variations to reduce insight latency
- Spearheaded the implementation of an online work permit system at DSC Zinc, enabling end-users to track progress in real-time, ensuring transparency, and minimizing errors through built-in validation checks

Operational Excellence

- Orchestrated the Sulphur sulphide project with enhancement in operational efficiency by 19% with annual saving of 6.36 Cr
- Enhanced operational efficiency of Mercury Removal process by 10% with increased regeneration of calomel, yielding annual saving of 1.2 Cr
- Incorporated Process automation and Industry 4.0 elements to improve safety & efficiency of plant build

Awards and Achievements

- Won Excellence award in NCQC'22 Aurangabad
- Awarded Star Performer for the month Dec'22 for optimizing Furnace Sieve
- Won Gold Award in 21st chapter convention on quality concepts organized of QCFI, Rajsamand

Certifications

- Certified Six Sigma Black Belt by International Six Sigma Institute
- Certified in Modelling and Building Digital Supply Chain Twins using anyLogistix in association with IIM Mumbai



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RAJAT S PANDAY

WORK EXP : 5.9 years

AUTOMOBILE

I'm a seasoned procurement professional with 6 years of experience in managing critical automotive components and optimizing inventory. Prior roles in quality management and product testing, help me bring a data-driven solutions to reduce costs and enhance quality.

Career Highlights

Procurement Manager

- Led Hydraulics & Proprietary procurement, managing items like pumps, engines, radiators, seats, hoses, pipes, filters, shafts, rubbers & harnesses
- Led improvement projects including Green returnable packing, milk run, Kanban, disposal of slow-moving NM inventory parts
- Successfully managed the Proprietary commodity for the Excavator and Backhoe Loader plant, optimizing inventory, evaluating demand cycles, and enhancing vendor distribution channels
- Heading Office-TPM for Total Productive Maintenance activity at SCM and promoted TPM best practices within function & at supplier end

Testing Engineer

- Instrumented vehicles for data capture and on-road testing, actively engaging in NVH and product quality functions
- Performed engine and transmission performance evaluations, compiling comprehensive test reports for presentation to the R&D team
- Conducted thorough product testing and data analysis, contributing to enhanced product quality and performance

Awards and Achievements

- Secured the 3rd position in 'Lakshwiz Factory,' a National-level case competition at IIM Mumbai, employing DMAIC methodology & supply chain optimization techniques
- Led 'Crack the Case 9.0:' Supply Chain case Competition at IIM Ranchi, securing 1st place

Certifications

- Google Advanced Data Analytics Professional Certificate from Coursera
- Lean Six Sigma Black Belt Certified from TUV SUD
- NCC B and C Certificate (ORISD1421839) (Puri regiment) (2013-2017)

Education :

B.Tech Mechanical Engineering, KIIT University, Bhubaneswar

Past Employers :

- TATA Hitachi Construction Machinery
- TVS Motor Company

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SANDEEP KUMAR LENKA

WORK EXP : 6.0 years

METALS & MINING

A Goal-driven professional with 6 years of experience in the manufacturing sector, specializing in operational excellence, project management, strategic planning, and inventory management.

Career Highlights

Business Excellence & Project Management

- Spearheaded the commissioning team of 45 people in a Brownfield project CAPEX worth INR 36cr: Erection and commissioning of 6 new hybrid moving machinery & ladle cleaning machine
- Co-ordinated with Strategic sourcing team for establishment of ARC (Annual Rate Contract) with key Vendors & OEM
- Team representative for SAP Ecc to SAP S4 HANA migration program & prepared layout for newly installed equipment

Digitalization & Process Improvement

- Introduced digital initiatives to update the Catalog database of maintenance activity through SAP PM & Coordination with AO team to improve the visibility of Maintenance effectiveness
- Part of the core team of high Impact digitization projects such as digitalized SMP training system, workplace safety enhancement & competency improvement for associated partners

Operational Excellence

- Managed a team of 25 employees to ensure maintenance, process improving activities & job safety for a given maintenance bay
- Performed Root Cause Analysis (RCA) for long duration/ repetitive breakdowns & Failure Mode Effect Analysis (FMEA) for various faults by analyzing the severity, chances of occurrence, detectability of the failure
- Achieved cost reduction of 1.68 Cr. by introducing various process improvement initiatives

Awards and Achievements

- 2nd Runners up in "Stratethon" a National level case competition on Strategy development at DMS, IIT Dhanbad
- National Finalist in 'EmergE The Solvers,' a case study competition held at IIM Shillong for a Start Up

Certifications

- Modeling and Building Digital Supply Chain Twins Using AnyLogistix -2023
- Microsoft Power BI Desktop for Business Intelligence 2023 by Udemy

Education :

B.Tech Electrical & Electronic Engineering, Veer Surendra Sai University of Technology

Past Employers :

Vedanta Limited

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SANJEEV KUMAR SINGH

WORK EXP : 6.0 years

FMCG

A results-driven professional with 6 years of cross-functional experience in Production Planning, Supply Chain Operation, Process Optimization, Stakeholder Management, Peoples Management, and Inventory Management in one of India's largest FMCG company.

Education :

B.Tech Food Technology
Harcourt Butler Technical
University, Kanpur

Past Employers :

Adani Wilmar Ltd.

☎ +91- 7017739201

Career Highlights

Operation Management

- Managed Operations of Rice processing plant with a capacity of 144 MT/day
- Led a team of 90+ members including 7 supervisors and 6 associates
- Formulated production plans to achieve 97% of monthly production targets consistently
- Analyzed demand schedule to plan inventory of 40+ SKUs to meet OTIF targets with 95% accuracy
- Optimized FG inventory of 5 SKUs by leveraging FSN & ABC analysis, reduced non-moving inventory worth Rs 6.5 Cr

Process Optimization

- Eliminated bottleneck by using DM water in the parboiling process to improve capacity by 17%
- Analyzed root cause of process deviations through DMAIC and implemented corrective actions to improve OEE by 3%
- Implemented external humidification of raw material, increasing production yield by 4%
- Trimmed production losses by 6% due to manpower shrinkage by cross-training employees

Stakeholder Management

- Collaborated with the procurement teams and vendors to ensure the RM availability of 600+ SKUs
- Engaged with QC representatives of 7 overseas customers to improve product quality for exports
- Consulted as Subject Matter Expert on capacity increment brownfield project worth Rs 300 Million

Awards and Achievements

- Successfully organized UMANG, sports & cultural event, at IIM-M as VP of sports & cultural committee
- Awarded national winner in the case competition 'Leagile' organized by SJMSOM, IIT-B

Certifications

- Data-Driven Supply Chain Transformation- IIM Mumbai & Prof. D Simchi, MIT USA 2023
- Modelling and Building Digital Supply Chain Twins using AnyLogistix - 2023
- Data Analysis using Python from the University of Pennsylvania
- Reinventing Business Operations with Data Analytics Prof. - David Simchi-Levi & IIM Mumbai 2023



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SANJIT DEBTA

WORK EXP : 6.5 years

POWER & UTILITIES

A results-driven professional with 6.5 years of success in Business Excellence and Supply Chain Management within the manufacturing sector, proficient in optimizing supply chain processes, reducing costs, driving digital transformation, and enhancing productivity.

Education :

B.Tech Electrical
Engineering,
C.V. Raman College of
Engineering

Past Employers :

GMR Group

☎ +91- 9090555454

Career Highlights

Business Excellence & Quality Management

- Orchestrated the roll out of comprehensive Business Plan by encompassing demand forecasting, fuel procurement, maintenance scheduling, and generation planning
- Played a Pivotal role in assessing the Thermal Units business processes and results using the GMR Business Excellence Model framework inline with Malcom Baldrige National Quality Award, USA
- Established robust relationship with key suppliers conducting regular performance evaluation and implementing improvement strategies leading to improved supplier performance and reliability

Digital Transformation & Process Improvement

- Spearheaded the digital transformation of the Systematic Improvement Plan (SIP) System within SAP, collaborating closely with TCS for successful implementation
- Developed and implemented strategic plans and performance metrics to monitor and improve KPIs, driving sustainable growth and profitability

Operational Excellence

- Conceptualized and instituted a process improvement initiative of raw material handling by maximizing available resources utilization that led to improved life of entire system and reduced downtime
- Implemented a project to improve the carrying capacity of Conveyor System achieving annual savings of 2.2 Cr

Awards and Achievements

- Received "CII Eastern Region Encon Award" (2020-21)
- Received GMR Group Level Continuous Improvement Project Awards for 3years (2019-20), (2020-21) & (2021-22)

Certifications

- Lean Six Sigma Green Belt - KPMG (DL052022013)
- ISO 9001,45001,50001 Certified Internal Auditor



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SARIKA DEVI

WORK EXP : 7.0 years

FMCG & MANUFACTURING

A resilient professional with 7.0 years of experience in supply chain planning, inventory planning, plant operations, resource optimization, lean manufacturing and operational excellence, and project management in the FMCG Industry.

Career Highlights

Business Excellence & Quality Management

- Drove Business Excellence through rigorous Quality Management, ensuring adherence to industry standards and enhancing overall operational efficiency
- Reduced water losses from 2.09% to 0.82% through Kaizen and Good Manufacturing Practices, ensuring RFT Quality, promoting ongoing improvement in blend production
- Leading sustainable factory operations with compliance, audits, and unwavering consumer satisfaction

Digital Transformation & Process Improvement

- Led Industry 4.0 implementation, integrate IIOT platforms for real-time monitoring and downtime analysis
- Spearheaded Lean initiatives, reducing raw material to finished goods waste by 0.13%
- Managed digital supply chain projects, enhancing efficiency and reducing costs through data-driven decisions

Operational Excellence

- Implemented Lean Tools, optimizing production, reducing downtime, and improving OEE by 65%
- Coordinated CI team, achieved monthly targets, managed shift scheduling, ensured SOP compliance, championed 5S, GMP/PPE compliance, and resolved consumer complaints effectively

Awards and Achievements

- Led waste management project at the unit (zero waste disposal award got from TUV NORD)
- Successfully initiated the Visual Factory program, driving a successful change management initiative

Certifications

- Data Driven Supply Chain Transformation – 2023: Certified by IIM, Mumbai
- Modelling and Building Digital Supply Chain Twins: Certified by IIM, Mumbai
- Lead Auditor Certified (IMS- ISO 90001-2015, ISO 14001-2015, ISO-45001-2018): Certified by TUV SUD
- Food Safety Management System (ISO 22000-2018): Certified by TUV SUD

Education :

B. Tech Chemical Technology,
Harcourt Butler Technical University, Kanpur

Past Employers :

- Bacardi India Pvt. Ltd.
- Pernod Ricard India Pvt. Ltd.
- Carlsberg India Pvt. Ltd.
- Shri Govindam Agro Foods Pvt. Ltd.

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SHIVA KUMARI

WORK EXP : 5.0 years

METALS & MINING

A value-driven professional with 5 years of insightful experience in delivering high-level support in inventory management, project management and leading the digital transformation process while adhering to industry's norms.

Career Highlights

Inventory Management & Asset Optimization

- Reduced store inventory by 41% by procurement through ERP system, identifying obsolete items and reviewing usage trend & lead time
- Performed ABC and FSN Analysis reducing slow-moving inventory by INR 0.62 Cr
- Standardized spares for industrial lifts by coordinating with vendor, reducing inventory by INR 0.15 Cr

Project Management

- Coordinated with CFT for upgradation of LSHS oil-unloading pumps causing an annual saving of INR 0.54 Cr
- Executed a cost saving project worth an annual saving of INR 2.66 Cr by installing timers in 200 sump
- Led a 5-member team for replacement of 89 inefficient pumps resulting in an annual saving of INR 1.02 Cr

Operations Excellence & Digital Transformation

- Executed annual shutdown maintenance of 52 power breakers by collaborating with external vendor which increased plant availability by 3.5%
- Spearheaded the implementation of value add-on project 'Ekaayan- ONE ABG, ONE ERP' ERP R12 module, making use of agile methods

Awards and Achievements

- Took a Green Initiative to introduce Digital LOTOTO
- Nominated Aditya Birla Chairman's Individual Award, Emerging Professional, HIL'21
- Led a team of 17 persons as a Lead- Reception Team for hosting 85 dignitaries during 2nd Alumina Conclave, HIL' 23

Certifications

- Global Online Certification Course on 'Data Driven Supply Chain Transformation'
- Global Online Certification Course on 'Modelling And Building Digital Supply Chain Twins Using anyLogistix'
- Global Online Certification Course on 'Reinventing Business Operations Using Data Analytics'

Education :

BE Electrical & Electronics Engineering,
Birla Institute Of Technology, Mesra

Past Employers :

Hindalco Industries Ltd.

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SK MD FAZAL ELAHI

WORK EXP : 5.0 years

MINING & METALS

Dynamic and Goal Oriented Professional with 5 years of experience in the manufacturing domain with specializing in Operational Excellence, Project Management, Digital Transformation & Supply Chain Management.

Career Highlights

Supply Chain Management

- Performed RM & Spare planning to ensure 100% availability and executed timely purchase requisition using SAP MM
- Executed New vendor development for process consumables, mitigating supply risk, and achieving annual cost savings of 4.14Cr
- Performed FSN & ABC Classification of 6500+ SKUs, reduced non-moving inventory by ₹2.5 Cr releasing working capital

Digital Transformation

- Led smoke hour drilling digitalization project with agile methods, achieving 1.5 crore cost savings & ensure change management
- Spearheaded a 20Cr capex project integrating digital decline & allocation system and automating planning for efficiency

Operational Excellence & Project Management

- Led operational excellence initiatives such as Kaizen, 5S, and Lean Six Sigma to drive process optimization
- Created Value Stream Map of mining development cycle reduced cycle time by 15% lead to saving of 4Cr
- Improved OEE of drill machine by 13% by implementing the concept of the theory of constraints with a saving of 1.5Cr

Awards and Achievements

- Secured 1/35 Branch topper badge in 2015-16
- Finalist of EmergE: The live case competition 13th edition at IIM Shilong

Certifications

- Google Agile Project Management Certification by Google
- Data Driven Supply chain transformation 2023 by Prof David Simchi Levi (MIT) & IIM Mumbai
- Microsoft Power BI Desktop for Business Intelligence by Udemy
- Green Belt Six Sigma Certification by Henry Harvin

Education :

B.Tech Mining Engineering, NIT Rourkela

Past Employers :

Hindustan Zinc Ltd.

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SUMIT WALUNJ

WORK EXP : 5.7 years

MANUFACTURING & SCM

A Dynamic and Goal Driven Professional with 5.7 years of experience handling cross-functional teams with expertise in Operational Excellence, Supply Chain Management, Project Management, Digital Transformation & Inbound logistics.

Career Highlights

Digital Transformation & Industry 4.0

- Been part of the team for restructuring INDIA's first "DIGITALIZED FACTORY" in SIEMENS Ltd
- Incorporated IoT (vibration) sensors for early issue detection on 20 molding machines, preventing equipment failures

Operation Excellence & Process Improvement

- Implemented project SIRIUS INNOVATION for reducing cycle time from 37 sec to 9 sec per product, optimizing cycle time by <400%
- Installed and operationalized Siemens India's inaugural electric plastic injection molding machine, reducing cycle time by an impressive 40%
- Successfully implemented IOT enabled Good part/ Bad part separator on injection molding machines resulting improving efficiency by 97.2%
- Successfully installed MARSILLI 8x spindle coil winding machine from ITALY, Reducing winding time by 18 sec wrt 6x spindle

Supply Chain Planning

- Purchased raw material for manufacturing SIRIUS contactor, Monthly buying of < ₹1.2 million
- Optimized 70% cost savings on transportation of heavy material by moving to SEA than AIR transportation
- Implemented ABC & XYZ Analysis for 700+ SKUs, reducing the stockouts of crucial items by 25% and excess inventory by 20%

Awards and Achievements

- NATIONAL WINNER-Suzuki's Rural Resurge by IIM AHMEDABAD-(Rank 1/1245 teams)
- National winner - IIT BOMBAY SARVODAYA case competition (Rank 1/ 926 teams)

Certifications

- 'Modelling and Building Digital Supply Chain Twins using AnyLogistix - 2023
- Data-Driven Supply Chain Transformation by IIM Mumbai, MIT, USA, O9 Solutions

Education :

B.E Mechanical Engineering MGM's College of Engineering, Mumbai

Past Employers :

Siemens Ltd.

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TUSHAR KANTI

WORK EXP : 6.0 years

FMCG & MANUFACTURING

Dynamic and versatile FMCG manufacturing professional with 6 years of experience in Plant Operations, Operational Excellence, Brownfield Expansion, Greenfield Project Management, and Food Safety Management in the Process Food Industry.

Career Highlights

Project Management

- Core member (1 out of 8) of the project team (Cost: 400 Cr); Responsible for the installation of 5 bottling lines (Cap: 300 KL/Day) and distillery (Cap: 125 KLD) in a strategic greenfield project
- Led commercial scale-up of baked multigrain chips from 15kg/hr to 235 kg/hr, involved equipment selection and procurement, layout, process design and optimization, and quality control

Digital Transformation

- Implemented IoT based platform and Digital Operator Workstation for real-time reporting and monitoring of OEE, breakdown, production, and utility consumption
- Digitalization of excise barcode management system, reduced wastages to <0.5%, ensured zero pilferage

Production Planning & Scheduling

- Executed monthly production planning (5400 KL/month), and capacity allocation for over 40 SKUs for an alcoholic beverage production unit
- Executed and planned for production planning (1600 MT/Month), control, and shopfloor operation in ready to eat snack food processing unit

Operational Excellence

- Improved OEE from 45% to 60% and reduced conversion costs by 25% through DMAIC
- Deployed EBI at a False rejection rate of less than 0.03%, elevating the first time right from 97.0% to 98% and accrued annualized savings of INR 3.6 million through process automation
- Drove process improvement and devised CAPEX plans to augment the daily average throughput of the potato chips line from 19.5 to 22.5 MTD and the Finger Snacks line from 34.5 to 42.0 MTD

Awards and Achievements

- Winner (1 out of 12 finalists of 342 participating teams) at Le-Agile, Operations Strategy case competition

Certifications

- Introduction to Data Analysis Using Python – Coursera
- Modelling and Building Digital Supply Chain Twins Using Anylogistix by IIM Mumbai

Education :

B.Tech Food Technology & Management, NIFTEM – Kundli

Past Employers :

- ITC Limited
- Pernod Ricard India Pvt Ltd.

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TUSHAR SINGHAL

WORK EXP : 10 years

AUTOMOBILE

Dedicated and Results-Driven Project Cum Procurement Manager With a Proven Track Record of Successfully Delivering Complex Projects on Time and Within Budget While Optimizing Procurement Processes.

Career Highlights

Project Management and Procurement

- Overseen project life cycle from initiation to completion for projects up to INR 20 Million
- Spearheaded procurement strategy development and implementation through Kraljic matrix to optimize sourcing, supplier selection, and cost control, resulting 10% cost saving in projects
- Managed procurement and material planning of Capex material such as HT panels, PCC / MCC Panels, Switchgears, Fire Alarm System etc with total value up to INR 13 Million
- Finalized project scopes to align with stakeholder and customer requirements, ensuring on-time and on-budget project delivery
- Implemented efficient order scheduling and vendor communication protocols to streamline fuel supply chain management
- Effectively managed relationships with 10+ vendors through skilled negotiation and timely communication, improving coordination
- Maintained rigorous project tracking with clear and concise status reports, enabling proactive issue identification and the swift implementation of countermeasures

Awards and Achievements

- Winner of 'Op-Analytica-2023' a national level case competition held at IIT – Madras
- Winner of 'Optima-2023' a national level case competition held at IIT – Kharagpur, in partnership with Delhivery
- Development of In-house Battery discharging system for EV vehicles. - 2023
- Received best Negotiator award by Divisional Head for Solar Roof Top installation Project. - 2017

Certifications

- Global Online Certification Course on 'Modelling and Building Digital Supply Chain Twins using anyLogistix. - 2023
- Data-Driven Supply Chain Transformation Certification by IIM Mumbai and o9 solutions. – 2023

Education :

B.Tech Electrical Engineering, Shaheed Udham Singh College of Engineering and Technology, Mohali

Past Employers :

- Honda Cars India Ltd.
- Honeywell ED&S Ltd.

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UMESH SARVAIYA

WORK EXP : 5.1 years

AUTOMOBILE

A dynamic and results-driven professional with a 5-years of experience encompassing both MNCs and startups. Proven track record in Strategic Sourcing, Vendor Management, Cost Optimization, Project Management, and New Product Development.

Education :

B.Tech Mechanical Engineering,
K J Somaiya College Of Engineering

Past Employers :

- Matter Motor Works
- Mahindra & Mahindra

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Career Highlights

Strategic Sourcing & Procurement

- Supplier Network Diversification, Spearheaded supplier network establishment, emphasizing diversification to mitigate reliance on a single source
- Orchestrated end-to-end sourcing activities for 300+ exclusive parts. Successfully secured long-term contracts totalling INR 360 million, & INR 80 million for Capex and tooling
- India Sourcing for Peugeots motorcycles, reduce the BOM cost of Peugeot Motorcycles by 50 € /vehicle
- Overseeing sourcing cycle for 50+ vendors, initiating NDA & RFQs, Cost Settlement, Negotiations Vendor Selection & Onboarding

Project Management

- Strategic Sourcing Excellence, crafted a sourcing strategy and solidified the vendor portfolio for e-2wheeler
- Streamlined Matter Aera project sourcing activities, established vendor alignment with project timelines and fostering collaboration for new product development (NPD)
- Managed the India Sourcing Project for Peugeot's EV in France, resulting in cost reduction

New Product Development & Process Improvement

- Led NPD for India Sourced parts within project timeline which benefited Peugeot Motorcycles – France
- Implemented "5 S" approach which reduced RM search time & streamline raw material storage, saving Rs 3,25,000/year
- Reduced Cost of Poor Quality by 20% on Trim Assembly line through data-driven analysis & reporting via SAP & DRONA

Awards and Achievements

- Developed a bespoke desktop 3D printer for Mahindra Group, meeting their exact specification
- Certificate of Appreciation from MMW CEO for exceptional contribution in building Matter Motors

Certifications

- Reinventing Business Operations with Data Analytics 2023 by IIM Mumbai
- Collaborative, Bold & Agile Leadership Behavior Awareness Module by Harvard Manage Mentor & Mahindra



BATCH ACHIEVEMENTS



Winner- Leagile, IIT Bombay



1st Runner up - Lakshwiz, IIM Mumbai



Winner- Rural Resurge, IIM Ahmedabad



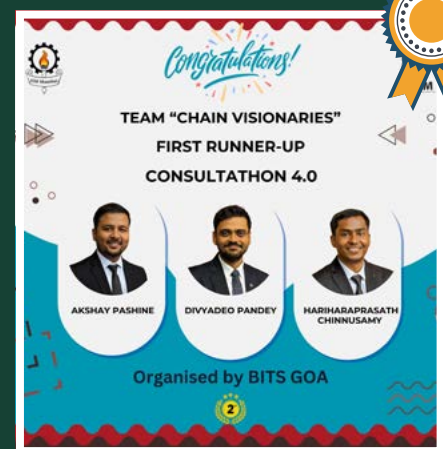
2nd Runner up- Strathethon,
 IIT- ISM Dhanbad



Winner- Networsify, IIT KGP



Winners-Vikas case study,
 IIT BHU



1st Runner up- Consultathon 4.0,
 BITS Goa



Winner-Sarvodaya, IIT Bombay



Winners
14th National Finance Conclave



Winner- Op Analytica,
IIT Madras

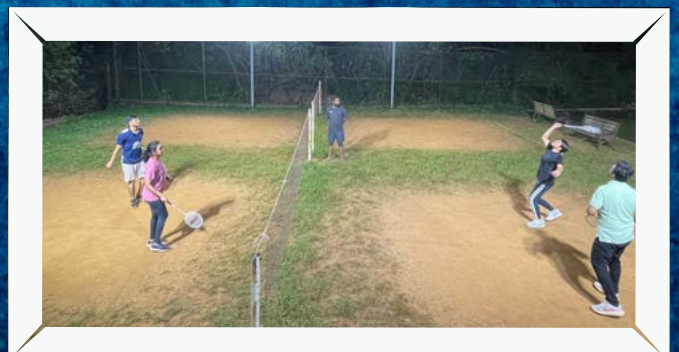
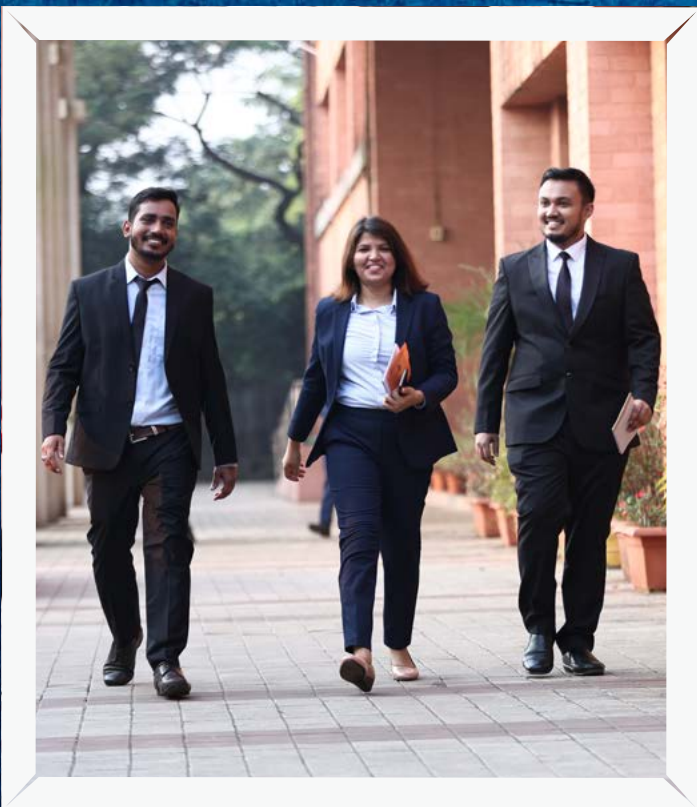
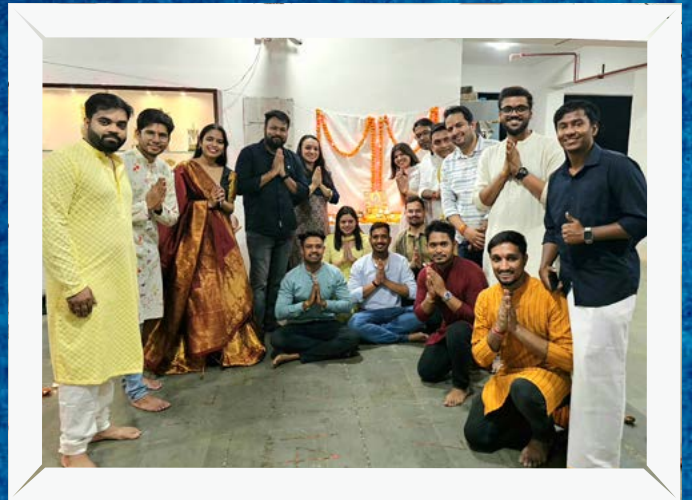


2nd Runner up- Ops Chronicle,
IIM Rohtak



1st Runner Up -Shikhar 2023,
NL Dalmia

CAMPUS LIFE



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